## Ideation Phase Define the Problem Statements

Date	19 September 2022
Team ID	PNT2022TMID32947
Project Name	Project-Plasma Donor Application
Maximum Marks	2 Marks

## **Customer Problem Statement Template:**

Create a problem statement to understand your customer's point of view. The Customer Problem Statement template helps you focus on what matters to create experiences people will love.

A well-articulated customer problem statement allows you and your team to find the ideal solution for the challenges your customers face. Throughout the process, you'll also be able to empathize with your customers, which helps you better understand how they perceive your product or service.

	l am	Describe customer with 3-4 key characteristics - who are they?	Describe the customer and their attributes here		
Pr	m trying to	List their outcome or "Job" the care about - what are they trying to achieve?	List the thing they are trying to achieve here		
	but	Describe what problems or barriers stand in the way – what bothers them most?	Describe the problems or barriers that get in the way here		
	because	Enter the "root cause" of why the problem or barrier exists – what needs to be solved?	Describe the reason the problems or barriers exist		
wh	nich makes me feel	Describe the emotions from the customer's point of view – how does it impact them emotionally?	Describe the emotions the result from experiencing the problems or barriers		

Reference: <a href="https://miro.com/app/board/uXjVPUT93wU=/">https://miro.com/app/board/uXjVPUT93wU=/</a>

## **Example:**



Problem Statement (PS)	I am (Customer)	I'm trying to	But	Because	Which makes me feel
PS-1	A donor	Donate	l'm	I don't know	Dim-witted
		plasma	unaware	much about	
			of the	the plasma	

			platforms	donation sites	
PS-2	A recipient	Get plasma	I'm unable to find donors	I'm unaware of the donors availability	Depressed about my life