

DEFINE. A PROBLEM STATEMENT
FOR
INVENTORY MANAGEMENT SALES FOR RETAILERS

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- Sanjay who is a customer buy the product where the stocks are unable to locate and not maintained and also they are inconsistent. Due to this problem he got disappointed and this can dent their business reputation .
- It become quite difficult to send item on schedule if the customer cannot discover or identify supplies in the inventory . This might damage the company's image.
- John, the shop owner who knows what inventory does he have on hand but he could not know the inventory visibility as not much could in software and it will be get frustrated.
- Old and ineffective inventory management techniques will be difficult to scale, show to be a disadvantage ,and fail to get the outcomes what the company want.

- There will be some goods or supplies that go unsold or underutilized , and they might become outdated or expire . Due to the fact that inventory managers typically disregard them , this materials or goods have the tendency to a mass over time .
- The Inefficiencies of manual operations , which result in poor stock control , are mostly to blame for this problem .Storing too much inventory may be just as harmful as storing too little since it can hinder the customer cash flow and cause issues with storage or loss of product.
- The problem faced by the company is they do not have any systematic system to record and keep their inventory data. It is difficult for the admin to record the inventory data quickly and safely because they only keep it in the log book and not properly organized.