





Journey steps Which steps of the experience are you describing?	Discovery Why do they even start the journey?	Registration Why would they trust us?	Onboarding and first use How can they feel successful?	Sharing Why would they invite others?
Action What does the customer do? What information do they look for? What is their context?	<div>To facilitate easier communication</div>	<div>For faster accessibility</div> <div>For robustness</div> <div>It operates 24*7 without interruption</div>	<div>Exploring the availability feature</div> <div>Easier interface</div> <div>Checking whether the actual output match the expected output</div>	<div>To facilitates sense of togetherness</div> <div>To help those who are in need similar to them</div>
Needs and pains What does the customer want to achieve or avoid? TIP:Reduce ambiguity, e.g.by using the first person narrator	<div>To avoid the barrier in communication</div> <div>To prevent obscurties</div>	<div>Clear instruction</div> <div>Secured data and user information</div>	<div>Feel optimistic</div> <div>Fast detection</div> <div>Encouraged but need clarity comfort and reassurance</div>	<div>For accurate prediction</div> <div>Friendly enivornment</div>
Touch point What part of the service do they interact with?	<div>Command vision</div> <div>Neural network</div>	<div>Through simple voice command</div> <div>Face recognition</div> <div>Google</div>	<div>Via written document</div> <div>Through AI chatbot solution</div> <div>Training interface</div>	<div>Data sharing platform</div> <div>Social media</div>
Customer Feeling What is the customer feeling? Tip :use the emoji app to express more emotions				
Backstage				
Opportunities What could we improve or introduce?	<div>To increase the cyber defense accuracy</div>	<div>To increase the rate of prediction</div>	<div>Identifying new attack patterns</div>	<div>To increase the speed of the system</div>
Process ownership Who is in the lead on this?	<div>Developer founder</div>	<div>User customer</div>	<div>User customer</div>	<div>User customer</div>