

Tab 1

Target sales by Customer

Customer

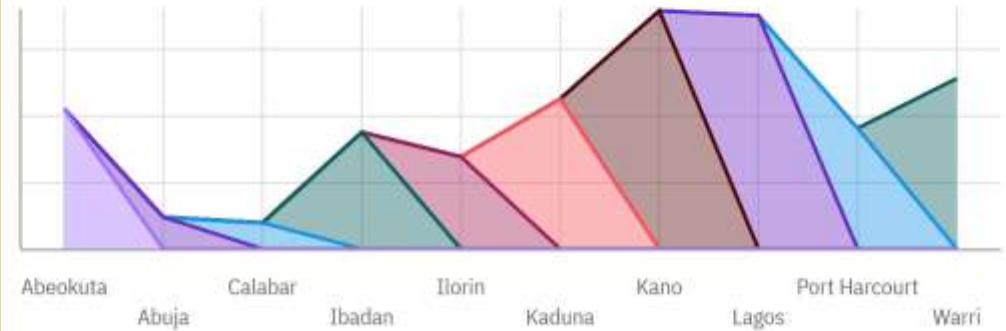
National Hospital NNPC CBN LUTH
 Mobil Nestle Shell Cadbury
 Total Unilever



Target sales by Location colored by Location

Location

Abeokuta Abuja Calabar Ibadan Ilorin
 Kaduna Kano Lagos Port Harcourt Warri



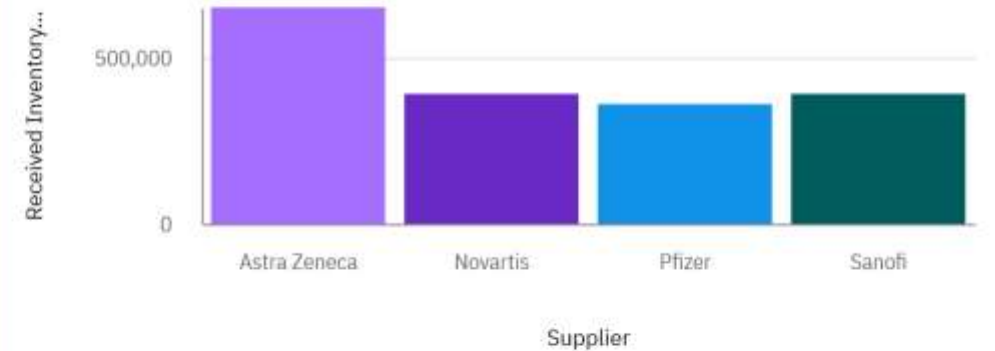
Target sales for Sales Rep and Location

Target	A. Chukwu	A. Oni	M. Sule	P. Mict
Abeokuta	10	10	14	
Abuja	(no value)	9	(no value)	
Calabar	(no value)	1	(no value)	
Ibadan	10	10	11	
Ilorin	8	10	(no value)	
Kaduna	10	10	20	
Kano	20	20	20	

Received Inventory by Supplier colored by Supplier

Supplier

Astra Zeneca Novartis Pfizer Sanofi

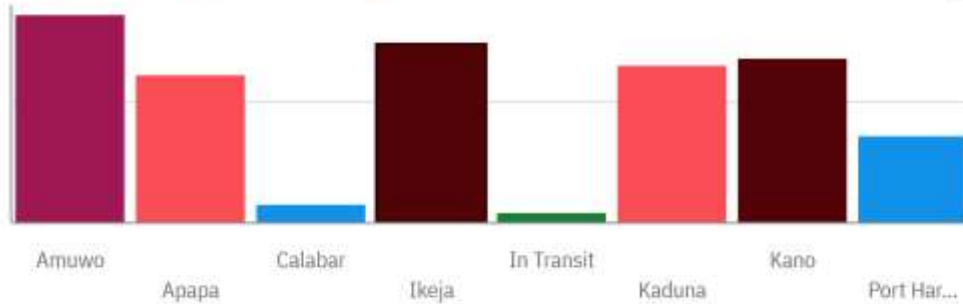


Tab 2

Inventory Stock by Warehouse Locations colored by Warehouse Locations

Warehouse Locations

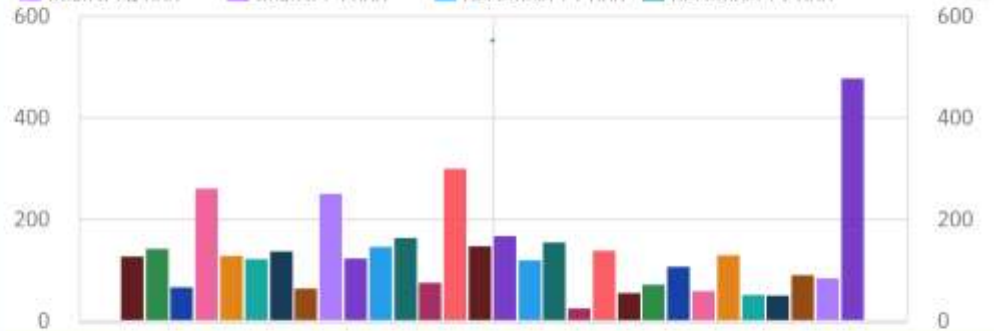
● Amuwo ● Apapa ● Calabar ● Ikeja ● In Transit
● Kaduna ● Kano ● Port Harcourt



Actual, Month, Received Inventory, Month

Month - Received Inventory (Sum)

● April | 1,000 ● April | 2,000 ● April | 3,000 ● April | 4,000
● April | 5,000 ● August | 1,000 ● August | 2,000 ● August | 3,000
● August | 4,000 ● August | 5,000 ● December | 1,000 ● December | 2,000



Month colored by Location sized by M.Sales

M.Sales (Sum)

● 4.53 ● 52.07

Location

● Abeokuta ● Abuja ● Calabar
● Ibadan ● Ilorin ● Kaduna
● Kano ● Lagos ● Port Harcourt



Target compared to Actual for Month

Sales Trend

8.57K ↓

Actual

9.87K (-13.13%)

Target

