

## Project Design Phase-I - Solution Fit Template

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|----------------|--|--|--|--|
| Define CS, fit | <b>1. CUSTOMER SEGMENT(S)</b><br>Who is your customer?<br>The customers are people who wanted to convert handwritten documents into digit like in Bank, educational institutions, students etc.,   | <b>6. CUSTOMER CONSTRAINTS</b><br>1.Accuracy of the conversion<br>2.Identification of all kinds of handwriting overcoming the complexity<br>3.Computational speed  | <b>5. AVAILABLE SOLUTIONS</b><br>Which solutions are available to the customers when they face the problem<br>1.Manual recognition of handwritten documents<br>2.Less accurate text scanning applications  | Explore AS, Focus on J&P, tap into BE. |
|                | <b>2. JOBS-TO-BE-DONE / PROBLEMS</b><br>Which jobs-to-be-done (or problems) do you address for your customers? There could be more than one; explore different sides.<br>1.Identifications of all different handwritings of different complexity levels.<br>2.Highly accurate conversion into digits<br>3.Applications in various fields             | <b>9. PROBLEM ROOT CAUSE</b><br>What is the real reason that this problem exists? What is the back story behind the need to do this job?<br>There are different forms of hand writings in different complexity levels this will make the development of a system very complex to achieve the high level of accuracy.   | <b>7. BEHAVIOUR</b><br>i.e. directly related: find the right solar panel installer, calculate usage and benefits; indirectly associated: customers spend free time on volunteering work (i.e. Greenpeace)<br>Capturing Good quality images of the handwritten documents to get high accuracy in digit recognition. |  |
|                | <b>3. TRIGGERS</b><br><b>TR</b><br>The need for the conversion of handwritten to digits  | <b>10. YOUR SOLUTION</b><br><b>SL</b><br>If you are working on an existing business, write down your current solution first, fill in the canvas, and check how much it fits reality.<br>The Handwritten digit recognition system which uses the image of a digit and recognizes the digit present in the image. Convolutional Neural Network model over the MNIST dataset to recognize handwritten digits can be deployed. | <b>8. CHANNELS of BEHAVIOUR</b><br><b>CH</b><br>8.1 ONLINE<br>Good internet connection for the working of application<br>8.2 OFFLINE<br>Capturing good quality images.   |  |
|                | <b>4. EMOTIONS: BEFORE / AFTER</b><br><b>EM</b><br>How do customers feel when they face a problem or a job and afterwards?<br>i.e. lost, insecure > confident, in control - use it in your communication strategy & design.<br>Before-Time consuming, Manually tiring, High complexity<br>After-Effortless process, Fast conversion, Highly accurate |  |  |  |