IDEATION PHASE PROBLEM STATEMENTS

Date	24 September 2022
Team ID	PNT2022TMID54263
Project Name	Project - Retail Store Stock Inventory Analytics
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CUSTOMER PROBLEM STATEMENTS:

Problem statement:

One of the main Problem in retail industry is that lack of personalized dashboards. which gives a clear overview about the

Most sold items.

Least sold items.

Area in which improvements should be done.

Overall sales

Overall profit or loss

Customer Satisfaction and so on.

Another problem is that lack of predicting customer buy back, which is key element in inventories management.



Figure 1: customer problem statement