

Customer experience journey map

Use this framework to better understand customer needs, motivations, and obstacles by illustrating a key scenario or process from start to finish. When possible, use this map to document and summarize interviews and observations with real people rather than relying on your hunches or assumptions.

Product School



Customer journey map

Team Id: PNT2022TMID24011 project: Visualizing and Predicting heart disease with an interactive dashboard

> Browsing, booking, attending, and rating a local city tour

Enter

What do people experience as they begin the process?

Engage

In the core moments in the process, what happens?



Exit

What do people typically experience as the process finishes?



Steps

What does the person (or group)



What interactions do they have at each step along the way?

- People: Who do they see or talk to?
- Places: Where are they?
- Things: What digital touchpoints or physical objects would they use?



Goals & motivations

At each step, what is a person's primary goal or motivation? ("Help me..." or "Help me avoid...")



Positive moments

What steps does a typical person find enjoyable, productive, fun, motivating, delightful, or exciting?



Negative moments

What steps does a typical person find frustrating, confusing, angering, costly, or time-consuming?



Areas of opportunity

How might we make each step better? What ideas do we have?

Entice

How does someone

of this process?

initially become aware

What have others suggested?





