## Project Design Phase II Customer Journey Map

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## Customer Journey Map:

The customer journey map is a visual representation of the steps a customer takes to complete specific action, such as signing up for a product trial or subscribing to a newsletter. The more steps involved to complete the specific action, the more detailed the customer journey map will be.



## Document an existing experience

Narrow your focus to a specific scenario or process within an existing product or service. In the Steps row, document the step-by-step process someone typically experiences, then add detail to each of the other rows.

