Focus

EN

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TR

Identify strong

Focus on J&P, tap into BE, understand

1. CUSTOMER SEGMENT(S)

CS

6. CUSTOMER

CC 5. A

5. AVAILABLE SOLUTIONS

AS

Explore AS

- Archaeologist
- Ornithologist
- Entomologist
- Common people

- Anxiety-customer began to get anxious when they still no idea about what they have found.
- Mysteries-they might Called it mysteries which they can't able to conclude it (founded thing) and give up.

- By searching in books, e-books, online websites etc...
- By gathering the information from the peoples and come to understanding.

2. JOBS-TO-BE-DONE / PROBLEMS



- Solving the customer doubts
- Giving the necessary information for particular thing which needs for customer

about the flora and fauna.

9. PROBLEM ROOT CAUSE



7. BEHAVIOUR



- Lack of study in the sequence of things
- · Unaware of the object
- New to environment

When the user Don't have the knowledge

about particular thing (flora and fauna) this kind of situation occurs.

3. TRIGGERS



- Seeking for self-gratification by identity the thing
- To help peoples to get extra knowledge about the thing in (flora and fauna)

4. EMOTIONS: BEFORE / AFTER



- Before: unease about something with an uncertain outcome (showing worry)
- After: pleasure of blessedness and brightness in face.

10. YOUR SOLUTION



This system is built by using the image/object recognition and classification neural network. By using this system, we can capture the image of any animals and plants and can obtain the information about the flora and fauna at any time.

8. CHANNELS of BEHAVIOUR



- 8.1 ONLINE
 - Online websites
 - Social media platforms

8.2 OFFLINE

Customer throw words

