Ideation Phase Define the Problem Statements

Date	19 September 2022
Team ID	PNT2022TMID40352
Project Name	Project – Plasma Donor Application
Maximum Marks	2 Marks

Customer Problem Statement Template:

Create a problem statement to understand your customer's point of view. The Customer Problem Statement template helps you focus on what matters to create experiences people will love.

A well-articulated customer problem statement allows you and your team to find the ideal solution for the challenges your customers face. Throughout the process, you'll also be able to empathize with your customers, which helps you better understand how they perceive your product or service.

	l am	Describe customer with 3-4 key characteristics - who are they?	Describe the customer and their attributes here		
	I'm trying to	List their outcome or "Job" the care about - what are they trying to achieve?	List the thing they are trying to achieve here		
	but	Describe what problems or barriers stand in the way – what bothers them most?	Describe the problems or barriers that get in the way here		
	because	Enter the "root cause" of why the problem or barrier exists – what needs to be solved?	Describe the reason the problems or barriers exist		
which makes me feel Describe the emotions from the customer's point of view – how does it Impact them emotionally? Describe the emotions the result from experiencing to the memotionally?		Describe the emotions the result from experiencing the problems or barriers			

Reference: https://miro.com/templates/customer-problem-statement/

Example:



Problem	lam	I'm trying to	But	Because	Which makes me feel
Statement (PS)	(Customer)				
PS-1	Who needs	Make an	There is	There is lack	They are searching for
	the proper	open web	critical in	of donors	the donors in
	website for	application	maintaining	information	hospitals/clinics by

	plasma	for plasma	the website	for the user	lack of knowledge in e-
	donors and	donors and	in up to	in critical	health service.
	recipient.	recipient.	date.	condition.	
PS-2	Who needs	Sending a	The given	They often	The customers can't
	the donors	notification	mail and	change it.	able to contact the
	in critical	to the	phone no		donors when they
	condition.	registered	of donors		need.
		donors who	are not		
		needs help.	valid up to		
			date.		