

Problem-Solution Fit canvas

Purpose / Vision

Version:

Define CS, fit into CL	1. CUSTOMER SEGMENT(S) CS School, Colleges and Universities , Staffs	6. CUSTOMER LIMITATIONS EG. BUDGET, DEVICES CL Network Connection, available devices	5. AVAILABLE SOLUTIONS PLUSES & MINUSES AS Distance Learning, Automatic Student Attendance monitoring, IOT for examinations, Online laboratory Classes	Explore AS, differentiate
	2. JOBS-TO-BE DONE/PROBLEMS PR + ITS FREQUENCY Distance Learning and Digital educational technologies	9. PROBLEM ROOT / CAUSE RC Students have to do it because of the change in Learning	7. BEHAVIOR + ITS INTENSITY BE Own your channels, Better user experience push notification	
Identify strong TR & EM	3. TRIGGERS TO ACT TR The main purpose of IOT in education is creating an environment that supports knowledge acquisition in a new, natural and efficient manner consistent with the learners needs and expectations.	10. YOUR SOLUTION SL A modern lecturer is much more than a good presenter of the training material . He or She is also involved with monitoring students progress and encouraging their overall performance towards successful course completion	8. CHANNELS of BEHAVIOR CH ONLINE Tracking the behaviour and preferences of an online user with a view to building detailed profiles of the user for serving marketing education information or advertisement	Extract online & offline CH of BE
	4. EMOTIONS BEFORE / AFTER EM Changed course schedules and lowered attendance in control, interact with student remotely		OFFLINE Video Cameras, wearables, domestic appliances, Vechicles	



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