

Define CS, fit into CC	<div>1. CUSTOMER SEGMENT(S)<div>CS</div><div><ul style="list-style-type: none"><li>Faímeís</li><li>Agícultuíaí Scientists</li><li>Agícultuíaí Reseaícheís</li><li>Gaídeneís</li></ul></div></div>	<div>6. CUSTOMER CONSTRAINTS<div>CC</div><div><p>Constiaints píevnting customeís from takingaction</p><ul style="list-style-type: none"><li>Non availability of stíong netwoík connection in íuíaí aíeas.</li><li>Less availability of devices to upload the plant images.</li><li>Regulaí poweí cuts.</li><li>Insufficient knowledge about the use of devices and applications.</li></ul></div></div>	<div>5. AVAILABLE SOLUTIONS<div>AS</div><div><ul style="list-style-type: none"><li>Faímeís manually obseíve plant diseases and make a fough guess based on theíí expeíence, sometimes the feítíízeí chosen might not be appíopíiate</li><li>Otheí schemes foí feítíízeí íecommendation may not be accuíate foí a specific disease.</li></ul></div></div>	Explore AS, differentiate
	<div>2. JOBS-TO-BE-DONE / PROBLEMS<div>J&amp;P</div><div><ul style="list-style-type: none"><li>Píedíction of plant disease</li><li>Recommendation of appíopíiate feítíízeís</li><li>Impíovement of model using feedback</li></ul></div></div>	<div>9. PROBLEM ROOT CAUSE<div>RC</div><div><ul style="list-style-type: none"><li>Incoírect usage of feítíízeís in the past.</li><li>Low soil quality due to excess use of feítíízeís.</li><li>Usage of infected seeds.</li><li>Delay in the obseívation of disease leading to íts spíead</li><li>Impíopeí maintenance.</li></ul></div></div>	<div>7. BEHAVIOUR<div>BE</div><div><p>What does your customer do to solve it?</p><p>Directly related: Farmer can easily identify the disease by the application and they don't need any extra knowledge on the disease prediction</p><p>Indirectly related: Farmer can be able to get result through online immediately.</p></div></div>	
	<div>3. TRIGGERS<div>TR</div><div><ul style="list-style-type: none"><li>Observing fields and the crop yield</li><li>Learning about alternate solutions on the internet</li><li>Seeing their crops are being infected by disease and facing huge loss in quantity and quality</li></ul></div></div> <div>4. EMOTIONS:<div>EM</div><div>When the crop gets affected by the disease the farmer feels</div><div>Before: losing self-confidence, distress</div><div>After: gaining self-confidence, relief</div><div>Confused &gt; Claífíed</div><div>Distíessed &gt; Satsífed</div></div>	<div>10. YOUR SOLUTION<div>SL</div><div><p>Our Application use the image of the infected plant by identifying the disease and suggest the good fertilizer for the disease By training the model numerous times to make it accurate enough to predict various new diseases in less time.</p></div></div>	<div>8. CHANNELS of BEHAVIOUR<div>CH</div><div>8.1 ONLINE<ul style="list-style-type: none"><li>Reading articles online to improve knowledge about various plant diseases and appropriate fertilizers.</li><li>Gathering information online about various fertilizer recommendation sources.</li></ul></div><div>8.2 OFFLINE<ul style="list-style-type: none"><li>Manual observation of other fields and the fertilizers used by other farmers</li><li>Talking to agricultural researchers in person about plant diseases.</li></ul></div></div>	

