

1.CUSTOMER SEGMENT(S)

- Business people
- Public (citizens)
- Working parents
- Racers

6.CUSTOMER CONSTRAINT

- **Anxiety**-customer began to get anxious when they still no idea about what they have found.
- **Mysteries**-they might Called it mysteries which they can't able to

5. AVAILABLE SOLUTIONS

- By searching in online websites.
- By gathering the information from the peoples and come to understanding.

2. JOBS-TO-BE-DONE / PROBLEMS

- Giving the necessary information for particular thing which needs for customer
- Solving customer doubts

9. PROBLEM ROOT CAUSE

- Lack of study in the sequence of things
- Unaware of the object
- New to environment

7. BEHAVIOUR

When the user doesn't have the knowledge about particular thing this kind of situation occurs.

understand
BE
into
J&P,
on
Focus

Focus
on
J&P,
taint
into
BE
understand

3. TRIGGERS

TR

- - Seeking for self-gratification by identifying the thing
- To help people to get extra knowledge about the thing

4. EMOTIONS: BEFORE / AFTER

EM

- **Before:** unease about something with an uncertain outcome (showing worry)
- **After:** pleasure of blessedness and brightness in face.



This system is built by using Machine learning and regression model. By using this system, we can predict the resale value of the car at any time, anywhere.

10. YOUR SOLUTION

- Online websites
- Social media platforms

OFFLINE

- Customer throw words