3. TRIGGERS
The reliability and easy accessibility of this

10. YOUR SOLUTION
Our solution for this project is to initiate the

8. CHANNELS of BEHAVIOUR
The channels of behavior recombines the ration as the

Team ID: PNT2022TMID45855

Project Title: SmartFarmer - IoT Enabled Smart Farming Application

Project Design Phase-I - Solution Fit Template

Explore AS, differentiate 1. CUSTOMER SEGMENT(S) 6. CUSTOMER CONSTRAINTS 5. AVAILABLE SOLUTIONS The customer who are going to adapt The customers want the device which These smart farming IOT solution this project contains of could solve the problem and fulfill the allow farmers to use sensor, gateway Large scale farmers following constraint Remote farmers and monitoring systems to collect Cost efficient and analyse the data and make the Time efficient decisions Resource efficient BE 2. JOBS-TO-BE-DONE / PROBLEMS J&P 9. PROBLEM ROOT CAUSE \mathbf{RC} 7. BEHAVIOUR What does your customer do to address the problem and get the job The problem has its route stabled at the The customers who wants to grow The customer wants to make the rate of the fast moving world since people food in sustainable way and also revolutionary propagation in farming improve the entire agriculture move fast most of the times and the root system cause are Climate change Decrease in biological diversity Raising demand for food

4. EMOTIONS: BEFORE / AFTER	EM	
The customer feels happy and comfortable s our project reduces their work burden	since	