PROBLEM SOLUTION FIT

Project Name: Estimate The Crop Yield Using Data Analytics

Team ID: PNT2022TMID50933

and design.

1.CUSTOMER SEGMENTS		3.TRIGGERS TO ACT
	2.PROBLEMS / PAINS	What triggers customer to
Who's your customer Agronomist	What problem do you solve for your customer?	act?
	Farmers deal with problems including high production costs and low profits, excessive taxes	What prompts consumers to take action?
	on agricultural inputs, etc. Explanation: Farmers currently deal with a variety of issues.	for instance, seeing their neighbour install solarpanels or reading in the news about
		a more effective method.
4.EMOTIONS	5.AVAILABLE SOLUTIONS	6.CUSTOMER LIMITATIONS
How do clients feel both during		Farmers need to limitation factors for example?
and after an issue or a job?	What kind of solution of agriculture?	Farmers markets are well known for their significant
Use the contrast—for example, lost, insecure	Farmers are given access to adequate education. Provision of	contributions to the growth of local food systems, the
versus confident, in charge—in your communication strategy and design.	a large Land Area to Farmers lowering the price of farmer inputs for farmers.	encouragement of small farms, the stimulation of local economic activity, the

inputs for farmers.

societies.

Encouragement of Age and

farmers to join cooperative

Gender in Agriculture Encourage

addressing of issues relating

to food access and security,

opportunities for community

and the creation of

building.

7.BEHAVIOR

8.CHANNELS OF BEHAVIOR

9.PROBLEM ROOT CAUSE

How often does this related behaviour happen?

The majority of small-scale, family farmers choose agriculture as a career because they enjoy growing things. Their passion and motivation come from the hands-on, daily production activities. in terms of marketing.

8.1:ONLINE-where does this behaviour happen?8.2:OFFLINE-what kind of action do customers take offline?

8.1: Nil

8.2: Farmers who want to boost their fields' average crop production per acre must have a well-organized irrigation system on standby.

What is the cause of every problem on the list?

India's agriculture still faces challenges such as the adaptation to climate change disturbances, fragmented landholdings,low farm productivity, and high food price volatility.

10. YOUR SOLUTION

Write down your current solution first, fill in the canvas, and assess how well it corresponds with reality if you are working on an existing firm. If you are developing a new business proposition, leave the canvas blank until you have filled it in and developed a solution that satisfies the needs of the target market, addresses a problem, and takes into account the behaviour of the target market. In light of regional conditions and extreme weather, we will advise farmers to Drought and heat can also assist farmers in increasing food production without harming ecosystems.