

Define CS, fit into CC	<div><div>1. CUSTOMER SEGMENT(S)</div><div>Students who have completed there schooling and wanted to get there favourite eligible universities</div></div>	<div><div>6. CUSTOMER CONSTRAINTS</div><div>Customer may not trust the predictor since it is not 100 percent accurate or reliable.</div></div>	<div><div>5. AVAILABLE SOLUTIONS</div><div>Students need to research more on lot of universities to choose or know about eligible universities in the existing solution.</div></div>	Explore AS, differential
Focus on J&P, tap into BE, understand RC	<div><div>2. JOBS-TO-BE-DONE / PROBLEMS</div><div>Students will be confused on choosing the universities based on their eligibility criteria.this predictor addresses this problem of the student.</div></div>	<div><div>9. PROBLEM ROOT CAUSE</div><div><div>The root cause for this problem is the availability of fake or not so reliable information over the internet.</div><div>The eligibility criteria of the Universities is not clearly defined.</div></div></div>	<div><div>7. BEHAVIOUR</div><div><div>What does your customer do to address the problem and get the</div><div>The behavioural pattern for the customers to use predictor is to have an clear vision on choosing their dream University in which they are eligible.</div></div></div>	Focus on J&P, tap into BE, understand RC

<div><div>3. TRIGGERS</div><div>Getting the best prediction on the list of universities will trigger the users.</div></div>	<div><div>10. YOUR SOLUTION</div><div>Design a Admit predictor application which uses random forest,KNN algorithm to predict the list of universities that are eligible to apply for the Student/User</div></div>	<div><div>8. CHANNELS of BEHAVIOUR</div><div><div>8.1 online: Students might search the universities on internet and get relevant details on eligibility criteria.</div><div>8.2 Offline: Student may visit University campus to get the details of the admission eligibility.</div></div></div>	Identify
<div><div>4. EMOTIONS: BEFORE / AFTER</div><div><div>Before using the predictor, students will feel insecure,fear and worried.</div><div>After using,gets a clear idea on how to choose the best university.</div></div></div>			

--	--	--	--