Define fit into CC

1. CUSTOMER SEGMENT(S)

- **Business People**
- Common People
- Working Parents
- Racers
- Women
- Working Employee

6. CUSTOMER CONSTRAINTS

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- **Anxiety**-Customer began to get anxious when they still have no idea about what they have found
- Mysteries- they might call it mysteries which they can't

5. AVAILABLE SOLUTIONS

- By searching in online websites
- By gathering the information from the peoples and comes to understanding



BE

xplore

2. JOBS-TO-BE-DONE / PROBLEMS

- Giving the necessary information for particular thing which needs for customer
- Solving customer doubts

9. PROBLEM ROOT CAUSE

- RC
- Lack of study in the sequence of
- Unaware of the object
- New to environment

7. BEHAVIOUR

When the user Don't have the knowledge about particular thing this kind of situation occurs. This will be causing an effect on another person

3. TRIGGERS

- Seeking for self-gratification by identity the thing
- To help peoples to get extra knowledge about the thing

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10. YOUR SOLUTION

- This system is built by using Machine learning and regression model. By using this system, we can predict the resale value of the car at any time anywhere.
- This system is mainly useful for the peoples who are suffering for several budget issues for buying the car.

8. CHANNELS of BEHAVIOUR

ONLINE

SL

- Online Websites
- Social Media Platforms

OFFLINE

Customer throw words





4. EMOTIONS: BEFORE / AFTER • Before: unease about something with an uncertain outcome (showing worry) • After: pleasure of blessedness and brightness in face	EM	