

Define CS, fit into CC	1. CUSTOMER SEGMENT(S) CS Who is your customer? i.e.working with deaf and dumb People's	6. CUSTOMER CONSTRAINTS CC Who constraints prevent your customers from taking action or limit their choices? Network connection ,available source device	5. AVAILABLE SOLUTIONS AS Which solutions are available to the customers having face problem? Lack of Noise injure & base on heridity	Explore AS, differentiate	
	2. JOBS-TO-BE-DONE / PROBLEMS J&P Which Jobs-to-be-done(or problems) do you address for your sutomers? More number of affective peoples	9. PROBLEM ROOT CAUSE RC What is the real reason of problem exists? what is the back story behiund the need to do this job? i.e.customers have heridity and sound infections	7. BEHAVIOUR BE What does your customer do to address the problem and get the job done? customers have more benefits using this project while communication for deaf-dumb peoples		Focus on J&P, tap into C
	3. TRIGGERS TR What triggers customers to act? deaf-dumb peoples are lot of struggles to faced in communication	10. YOUR SOLUTION SL if your are working on an existing write down the solution first? Collecting dataset preprocessing the data train & test the model and predict our output	8. CHANNELS of BEHAVIOUR CH 8.1 online Effected people's are verified by online		
4. EMOTIONS: BEFORE / AFTER EM How do customers feel when they face a problem or a job and afterwards? Insecure>confident in control - using it in your communication strategy	8.2 offline Predict our result				