

Define CS, fit into CC	<div>1. CUSTOMER SEGMENT(S)<div>CS</div><ul style="list-style-type: none"><li>This tool is generally used by most of the doctors.</li><li>At first, the users might face some kind of difficulties to use the software.</li></ul></div>	<div>6. CUSTOMER CONSTRAINTS<div>CC</div><ul style="list-style-type: none"><li>The customers must reduce the usage of power consumption.</li><li>They should maintain a stable connection to run the software.</li></ul></div>	<div>5. AVAILABLE SOLUTIONS<div>AS</div><ul style="list-style-type: none"><li>At early stage, the doctors use a transparent sheet to print the patient’s description.</li><li>But now a days with the help this gesture-based tool the doctors can blur, rotate and resize the images accordingly.</li></ul></div>	Explore AS, differentiate
Focus on J&P, tap into BE, understand RC	<div>2. JOBS-TO-BE-DONE / PROBLEM<div>J&amp;P</div><ul style="list-style-type: none"><li>The customer must understand the algorithms.</li><li>Then, they must know how to use the software properly without any disturbance.</li></ul></div>	<div>9. PROBLEM ROOT CAUSE<div>RC</div><ul style="list-style-type: none"><li>The customers need to use their hands to deal with the software.</li><li>They think that these technologies are expensive right now. So, that’s why some kind of delay occurs at the operation theatre.</li></ul></div>	<div>7. BEHAVIOUR<div>BE</div><ul style="list-style-type: none"><li>In case if customer faces some issues in the designed software, then they will contact our technical team.</li><li>The technical team will resolve the issues which are faced by our customers.</li></ul></div>	Focus on J&P, tap into BE, understand RC
9 TR & EM	<div>4. EMOTIONS: BEFORE / AFTER<div>EM</div><ul style="list-style-type: none"><li>Sometimes doctors felt sad because they need to carry the patient’s description at their place.</li><li>But now a days doctors uses the gesture tool to save their work.</li></ul></div>	<div>8. TRIGGER<div>TR</div><ul style="list-style-type: none"><li>The Gesture-based tool is completely based on the hand moment and it act accordingly to its trained datasets.</li></ul></div>	<div>3. EMOTIONAL STATE<div>ES</div><p>Extracts channels from behavior block and is used for customer’s deployment.</p></div>	Identify stro