

Define CS, fit into CC	<b>1. CUSTOMER SEGMENT(S)</b> <span>CS</span> <ul style="list-style-type: none"> <li>Used car buyers and Seller who sale their used cars</li> </ul>	<b>6. CUSTOMER CONSTRAINTS</b> <span>CC</span> <ul style="list-style-type: none"> <li>Anxiety-customer began to get anxious when they still no idea about what they have found.</li> <li>Mysteries-they might Called it mysteries which they can't able to</li> </ul>	<b>5. AVAILABLE SOLUTIONS</b> <span>AS</span> <ul style="list-style-type: none"> <li>1) By searching in online websites.</li> <li>2) By gathering the information from the peoples and cometounderstanding.</li> <li>3) Car resale value prediction system aims to exploit data mining techniques on vehicle data set to assist in the prediction of the car resale value.</li> </ul>	Explore AS, differentiate
	<b>2. JOBS-TO-BE-DONE / PROBLEMS</b> <span>J&amp;P</span> <ul style="list-style-type: none"> <li>Give the necessary information for particular thing which needs for customer</li> <li>To build a model that use Regression analysis to estimate the used car prices based on some features like <ul style="list-style-type: none"> <li>Kilometers Driven</li> <li>Fuel Type</li> <li>Manufacturing year</li> <li>Number of Owners</li> <li>Maintenance Record</li> </ul> </li> </ul>	<b>9. PROBLEM ROOT CAUSE</b> <span>RC</span> <ul style="list-style-type: none"> <li>Solution for problems: Buying for affordable price, check the car condition, predict the price through the prediction analysis</li> <li>Lack of study in the sequence of things.</li> <li>New to environment</li> </ul>	<b>7. BEHAVIOUR</b> <span>BE</span> <ul style="list-style-type: none"> <li>To develop or improve upon the strategic vision.</li> <li>Difficulty in predicting the values for used car prices, trusting of brokers.</li> </ul>	
Identify strong TR & EM	<b>3. TRIGGERS</b> <span>TR</span> <ul style="list-style-type: none"> <li>Engine condition, Kilometer driven, Accuracy of Datasets, Type of fuel, Information of year manufacturing, Maintenance record</li> <li>To help peoples to get extra knowledge about thing</li> </ul>	<b>10. YOUR SOLUTION</b> <span>SL</span> <ul style="list-style-type: none"> <li>This system is built by using Machine learning and regression model. By using this system, we can predict the resale value of the car at any time any where.</li> <li>Buying a used car from a dealer can be unsatisfying experience. Therefore, to help consumers avoid falling under various problem with dealers, so customer have a right to guide them in their brought experiences</li> </ul>	<b>8. CHANNELS of BEHAVIOUR</b> <span>CH</span> <ul style="list-style-type: none"> <li><b>Online:-</b> <ul style="list-style-type: none"> <li>Online websites</li> <li>Social media platforms</li> </ul> </li> <li><b>Offline:-</b> <ul style="list-style-type: none"> <li>Buying a used car in affordable price.</li> </ul> </li> </ul>	Extract online & offline CH of BE
	<b>4. EMOTIONS: BEFORE / AFTER</b> <span>EM</span> <ul style="list-style-type: none"> <li>Before: Unease about something with an uncertain outcome (showing worry)</li> <li>After: Pleasure of blessedness and brightness in face.</li> </ul>			