

Define CS, fit into CC	<div><div>1. CUSTOMER SEGMENT(S)</div><div>Who is your customer? i.e. working parents of 0-5 y.o. kids</div><div>Government Meteorological DepartmentVictims ofnatural disaster</div></div>	<div><div>6. CUSTOMER CONSTRAINTS</div><div>What constraints prevent your customers from taking action or limit their choices of solutions? i.e. spending power, budget, no cash, network connection, available devices.</div><div>Minimum or average specification ofGPU is required Access to network connection</div></div>	<div><div>5. AVAILABLE SOLUTIONS</div><div>Which solutions are available to the customers when they face the problem or need to get the job done? What have they tried in the past? What pros &amp; cons dothese solutions have? i.e. pen and paper is an alternative to digital notetaking</div><div>Training the model in cloud(Iaas) Model built for classificationusing machine learning</div></div>	Explore AS, differentiate
	<div><div>2. JOBS-TO-BE-DONE / PROBLEMS</div><div>Which jobs-to-be-done (or problems) do you address for your customers?There could be more than one; explore different sides.</div><div>Complex UI Inaccuracy in calculating intensities</div></div>	<div><div>9. PROBLEM ROOT CAUSE</div><div>What is the real reason that this problem exists? What is the back story behind the need to do this job? i.e. customers have to do it because of the change in regulations.</div><div>Insufficient domain knowledge of customers to approach the applicationand insufficient data</div></div>	<div><div>7. BEHAVIOUR</div><div>What does your customer do to address the problem and get the job done? i.e. directly related: find the right solar panel installer, calculate usage and benefits; indirectly associated: customers spend free time on volunteering work (i.e. Greenpeace)</div><div>Customers could learn how to use the application or else switch to site which hasattractive UI</div></div>	
Focus on J&P, tap into BE, understand RC	<div><div>3. TRIGGERS</div><div>What triggers customers to act? i.e. seeing their neighbour installingsolar panels, reading about a more efficient solution in the news.</div><div>To know the necessary steps by measuring intensities</div></div>	<div><div>10. YOUR SOLUTION</div><div>If you are working on an existing business, write down your current solution first,fill in the canvas, and check how much it fits reality. If you are working on a new business proposition, then keep it blank until you fill inthe canvas and come up with a solution that fits within customer limitations, solves a problem and matches customer behaviour.</div><div>develop a multilayered deep convolutional neural network that classifies natural disastertells theintensity of disaster with an attractive UI</div></div>	<div><div>8. CHANNELS of BEHAVIOUR</div><div>ONLINE What kind of actions do customers take online? Extract online channels from #7 comments good and rates the model built high</div><div>OFFLINE What kind of actions do customers take offline? Extract offline channels from #7and use them for customer development. encourage others to use the application</div></div>	Focus on J&P, tap into BE, understand RC
Identify strong TR & EM	<div><div>4. EMOTIONS: BEFORE / AFTER</div><div>How do customers feel when they face a problem or a job and afterwards? i.e. lost, insecure &gt; confident, in control - use it in your communication strategy &amp; design.</div><div>before-&gt;Stressed</div></div>		<div><div>Extract online &amp; offline CH of BE</div></div>	