

Define CS, fit into CC	<p><b>1. CUSTOMER SEGMENT(S)</b></p> <p>Who is your customer?</p> <p><b>CS</b></p> <p>Here Mostly An Organisation Or HR Person are the Customers, Particularly Who Suffers Finding Reasons Behind the Employee Attrition. They Need the Model for Reduces the Employee Attrition.</p>	<p><b>6. CUSTOMER CONSTRAINTS</b></p> <p>What constraints prevent your customers from taking action or limit their choices of solutions?</p> <p><b>CC</b></p> <p>Data Analyst - Customer Must Need a Data Analyst to Work With DataSets, and to take data Driven decisions. This all Needed to find the reason of Employee Attrition.</p> <p>Datasets - For all analysis require data About employees.</p>	<p><b>5. AVAILABLE SOLUTIONS</b></p> <p>Which solutions are available to the customers when they face the problem</p> <p><b>AS</b></p> <p>or need to get the job done? What have they tried in the past? What pros &amp; cons do these solutions have?</p> <p>In the initial stage, Below data needed for Analyse to find the employee attrition,</p> <ul style="list-style-type: none"> <li>- Data about employee salary expectation.</li> <li>- Data of employee skills.</li> <li>- Data of completed projects.</li> <li>- Data about time consuming projects.</li> </ul>	Explore AS, differentiate
Focus on J&P, tap into BE, understand RC	<p><b>2. JOBS-TO-BE-DONE / PROBLEMS</b></p> <p>Which jobs-to-be-done (or problems) do you address for your customers? There could be more than one; explore different sides.</p> <p><b>J&amp;P</b></p> <p>Mainly Two problems in this Analysing the datasets</p> <p>Fair Data - The Data must be fair to all condition about the employees because wrong data leads to wrong decisions.</p>	<p><b>9. PROBLEM ROOT CAUSE</b></p> <p>What is the real reason that this problem exists? What is the backstory behind the need to do this job?</p> <p><b>RC</b></p> <ul style="list-style-type: none"> <li>- Root cause of this problem is the organizations are not giving proper care to their employees.</li> <li>- An organization management must take care about employees and giving them a proper reward.</li> </ul>	<p><b>7. BEHAVIOUR</b></p> <p>What does your customer do to address the problem and get the job done?</p> <p><b>BE</b></p> <ul style="list-style-type: none"> <li>- Not only analysing the datasets, See the actual situations.</li> <li>- Sometimes decisions may be wrong, so they stop using analytics.</li> <li>- Perfect data gives growthful decisions.</li> </ul>	Focus on J&P, tap into BE, understand RC

Identify strong TR & EM	<b>3. TRIGGERS</b> <span>TR</span> What triggers customers to act?  Seeing the actual reduction in employee attrition in another organisation, To trigger the customer to try it out.	<b>10. YOUR SOLUTION</b> <span>SL</span> If you are working on an existing business, write down your current solution first, fill in the canvas, and check how much it fits reality. If you are working on a new business proposition, then keep it blank until you fill in the canvas and come up with a solution that fits within customer limitations, solves a problem and matches customer behaviour.  Our Solution to solve this problem is <ul style="list-style-type: none"> <li>- To Collect Required Data Related to employee attrition.</li> <li>- And to clean , prepare it for visualisation for better understanding about the problem of employee attrition.</li> <li>- For taking perfect decisions for the growth of an organisation.</li> </ul>	<b>8.CHANNELS OF BEHAVIOUR</b> <span>CH</span> <b>8.1 ONLINE</b> <ul style="list-style-type: none"> <li>- A customer can use this anywhere at any time once they have the data sets in their cloud.</li> <li>- Otherwise creating dashboards to update on time and see the actual situation lively.</li> </ul> <b>8.2 OFFLINE</b> <ul style="list-style-type: none"> <li>- When they have all data in local machines then it is possible to view the reports.</li> </ul>	Extract online & offline CH of BE
	<b>4. EMOTIONS: BEFORE / AFTER</b> <span>EM</span> How do customers feel when they face a problem or a job and afterwards?  Uncertainty about employee attrition -> Clear view about reducing Employee attrition and Be confident about organisation growth.			