

# PROBLEM-FIT SOLUTION

Project Title : PLASMA DONOR APPLICATION

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## 1.CUSTOMER SEGMENTS

- Patient want immediate plasma

## 6. CUSTOMER CONSTRAINTS

- High cost
- Spending time
- Lack of awareness about plasma

## 5. AVAILABLE SOLUTION

- Immediately arrange the Plasma donor to save the patient

## 2.JOBS-TO-BE-DONE/PROBLEMS

- Facing to find the donor.

## 9.PROBLEM ROOT CAUSE

- Health issues
- Genetic problem
- Virus attacks easily like COVID-19

## 7.BEHAVIOUR

- Find a right way to get plasma

## 3.TRIGGERS

- Can't able to search like donor.

## 4.EMOTIONS:

**BEFORE:** There is difficult in searching donor which makes them socially isolated

**After:** Feel easy to search and get donor

## 10.YOUR SOLUTION

- Store the donor data that analyze and send it to the(needable) matchable patient, this make some health issues.

## 8.CHNNELS OF BEHAVIOUR

### ONLINE

- Get donor is done through mobile and laptop.

### OFFLINE

- Get donor is done directly