

Define C.S. fit into C.C.	<div>1. CUSTOMER SEGMENT(S)<div>CS</div></div> <div>Children, adult, pet animal, old age people.</div>	<div>6. CUSTOMER CONSTRAINTS<div>CC</div></div> <div>Spending more time for family, freedom for safety guards near the resources.</div>	<div>5. AVAILABLE SOLUTION<div>AS</div></div> <div>Swimmers, gain for people how having the resources.</div>	Explore AS. differentiator
	<div>2. JOBS-TO-BE-DONE/PROBLEM<div>J&P</div></div> <div>If any unwanted action will cause in the underwater using camera detection will analysis the action and recover it.</div>	<div>9. PROBLEM ROOT CAUSE.<div>RC</div></div> <div>People use the cause for feel relax, need more energy for the health for body exercise increase human blood circulation</div>	<div>7. BEHAVIOUR<div>BE</div></div> <div>Some place we have detection room near the water area, app in mobile phone or other devices</div>	
Focus on J&P, tap into				Focus on J&P, tap into
Identify strong TR & EM	<div>3. TRIGGERS<div>TR</div></div> <div>People using the advance technology in some place This increase some other people how doesn't have such features feel to work on that job</div>	<div>10. YOUR SOLUTION<div>SL</div></div> <div>Camera should be work on any condition With or without the electricity, detection Room and full Protection for camera for Any time even in night also.</div>	<div>8. CHANNELS of BEHAVIOUR<div>CH</div></div> <div>8.1 ONLINE Detection should be control by using mobile device</div>	Identify strong TR & E
	<div>4. EMOTIONS: BEFORE / AFTER<div>EM</div></div> <div>Before: people feel unsafe After: they feel comfortable and More secure</div>		<div>8.2 OFFLINE People should wear Any safety Guards or have full trained people while in drowning inside the underwater</div>	