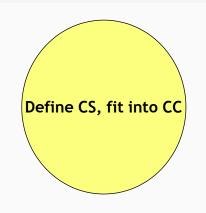
M U R A L

Edit this templat Right-click to unle

Project Design Phase-I - Solution Fit



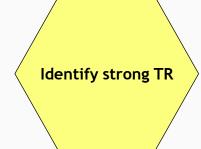
1. CUSTOMER SEGMENT(S)

Economic Value
Of Customers

Focus on J&P, tap into BE, understand RC

2. JOBS-TO-BE-DONE / PROBLEMS

- Harmful Fire Detection.
- Burns
- Destruction of industry.
- Decode Station



3. TRIGGERS

- Efficient.
- Candles.
- Lightning

6 PROBLEM ROOT CAUSE

- Heat
- Fuel
- Oxygen

5. CUSTOMER CONSTRAINTS

The Priority,
Frequency, and
Minimum Space
between, Visit.

4. EMOTIONS: BEFORE / AFTER

BEFORE:
Detection of
Fires.

AFTER: To secure the Objects or Things.

7. YOUR SOLUTION

- Proper Disposal.
- RegularMaintenanceClean Environment.

8. AVAILABLE SOLUTIONS

- Fire Alarm Systems.
- Fire SuppressionSystems.
- FireExtinguishers.

9. CHANNELS of BEHAVIOUR

8.1 ONLINE Intimate the Management or Fire Station and Emergency Number. 8.2 OFFLINE

10. BEHAVIOUR

- Fire Station.
- Intimate the Management.
- Emergency Vehicle.
- Road Network Components.