

Define CS, fit into CC	1.CUSTOMER SEGMENT(S) CS <ul style="list-style-type: none"> -Municipal officers -Metropolitan city citizens -Trashvan drivers and workers -Waste holders such as private Individuals, companies. 	6. CUSTOMER CONSTRAINTS CC <ul style="list-style-type: none"> -Internet is necessary to use the web app. -Requires recycling and protection against chemical substance. -The device may send wrong information. 	5.AVAILABLE SOLUTIONS AS <ul style="list-style-type: none"> -Recycling the wastes. -The customers can send the message about the smart wastes if any damage on the IOT device occurs. 	Explore AS, differentiate
Focus on J&P, tap into BE, understand	2. JOBS-TO-BE-DONE / PROBLEMS J&P <ul style="list-style-type: none"> -The overflowing needs to be avoided. -The garbage cans must cleaned after it got filled. 	9. PROBLEM ROOT CAUSE RC <ul style="list-style-type: none"> -Poor waste management system. -High amount of wastes produced by the people. 	7.BEHAVIOUR BE <ul style="list-style-type: none"> -The sensors senses the amount of wastes in the trashcans. -The device sends a notification to the agent,they will collect the waste. 	Focus on J&P, tap into BE, understand
Identify strong TR & EM	3. TRIGGERS TR <p>Lack of public awareness and insufficient tools for collecting and managing waste.</p>	10. YOUR SOLUTION SL <p>Shop Eco-Friendly with reusable bags and say know to disposable water bottle. The solution mainly involves in collecting, sorting, recycling and when properly facilitated providing a source of energy and resources.</p>	8.CHANNELS of BEHAVIOUR CH <p>ONLINE Advertising through social media platforms by influencers to promote it.</p> <p>OFFLINE Exploring the five Rs of waste management - Reduce , Reuse , Repair , Rot, Recycle.</p>	Identify strong TR & EM

	<div>4. EMOTIONS: BEFORE / AFTER</div> <div>EM</div> <div>Before: More negative emotion associated with increased intention to reduce waste management.</div> <div>After: Replaceable containers with prepress. Containers for separate collection of garbage. Ring method garbage collection - solid waste collection by a garbage truck that arrives once every few days to a special schedule.</div>		
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