

Define CS, fit into CC	1. CUSTOMER SEGMENT(S) <ul style="list-style-type: none"><li>It designed for predict loan approval for customer</li></ul>		6. CUSTOMER CONSTRAINTS <ul style="list-style-type: none"><li>Data Privacy</li><li>Technology awareness</li><li>Customer should have uninterrupted action</li></ul>		5. AVAILABLE SOLUTIONS <ul style="list-style-type: none"><li>In easily upload the customer documents in online web page.</li><li>By using this documents bank employee will be who the credibility prediction for loan approval.</li></ul>		Explore AS, differentiate	
	2. JOBS-TO-BE-DONE / PROBLEMS <ul style="list-style-type: none"><li>Reduce time</li><li>Produce more accurate solution for the report</li></ul>		9. PROBLEM ROOT CAUSE <ul style="list-style-type: none"><li>Bank employees can't able to see each and every customer records.</li><li>Customer friendly and customer friendly services.</li></ul>		7. BEHAVIOUR <ul style="list-style-type: none"><li>If any technical issue in software faced by customer, they will send us feedback on the same and our technical team will solve their problem in efficient way and get back to them by sending mail.</li></ul>			
Focus on J&P, tap into BE, understand RC	2. TRIGGERS <ul style="list-style-type: none"><li>The time-efficient and easy browsing trigger the customers to switch to this technology.</li></ul>		10. YOUR SOLUTION <ul style="list-style-type: none"><li>It will make work easier and faster.</li><li>Our project is mainly based on credibility predict the loan approval</li><li>It is very useful for bank employees and customers</li></ul>			8. CHANNELS OF BEHAVIOUR <ul style="list-style-type: none"><li>Online<ul style="list-style-type: none"><li>Extract the customers documents will be uploaded</li></ul></li><li>Offline<ul style="list-style-type: none"><li>Extract the customers documents will be submitted</li></ul></li></ul>		

	<p><b>4. EMOTIONS: BEFORE / AFTER</b></p> <ul style="list-style-type: none"><li>• Sometimes high age customers don't get the loan, at the emotional situations, sometime make bank employees has disturbed.</li></ul>			
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