

Define CS, fit into CC	<div>1. CUSTOMER SEGMENT(S)<div>CS</div><div>1) Deaf & dumb peoples. 2) Deaf & dumb children.</div></div>	<div>6. CUSTOMER CONSTRAINTS<div>CC</div><div>1) Do not speak for the deaf & dumb people or attempt to finish his sentence.</div></div>	<div>5. AVAILABLE SOLUTIONS<div>AS</div><div>1) We all be patient at the time necessary to communicate effectively. 2) Encourage the deaf & dumb worker with a speech impairment to participate in discussion.</div></div>	Explore AS, differentiate
	<div>2. JOBS-TO-BE-DONE / PROBLEMS<div>J&P</div><div>1) In fewer education & job opportunities due to impaired communication. 2) Emotional problems caused by drop in self confidence.</div></div>	<div>9. PROBLEM ROOT CAUSE<div>RC</div><div>1) Genetic disorder & hormone imbalance. 2) Deaf & dumb deficiency people workers at anyone job that many accomplishment have ben achievement .</div></div>	<div>7. BEHAVIOUR<div>BE</div><div>Direct : Mentally or physically defense. Indirect : To create a " Innovation ideas".</div></div>	
	<div>3. TRIGGERS<div>TR</div><div>Deaf mute used to refer that people, who cannot speak an oral language or having some degree of speaking ability ,but choose the negative impact to be creating that person also.</div></div> <div>4. EMOTIONS: BEFORE / AFTER<div>EM</div><div>Before: 1) Mental health disorder. 2) Anxiety &depression. After : 1) Mentally relaxed & self confidence.</div></div>	<div>10. YOUR SOLUTION<div>SL</div><div>1) Sign languages are natural languages that use different means of expression for communication in everyday life. 2) It is only means of communication for the hearing impaired. 3) It provides replacement for speech among deaf & dumb people.</div></div>	<div>8. CHANNELS of BEHAVIOUR<div>CH</div><div>Online : To create a apps in deaf & dumb peoples. Offline : Do learn some Sign languages.</div></div>	
Identify strong TR & EM				Extract online & offline CH of BE