## 1. CUSTOMER SEGMENT (S)

Who is your customer?

Working individuals and passionate News readers



### 6. CUSTOMER CONSTRAINTS

What constraints prevent your customers from taking action or limit their choices of solutions?

For advertisement free interface every news provider demand subscription from users



### 5. AVAILABLE SOLUTIONS

Which solutions are available to the customer when they face the problem or need to get the job done? What have they tried in the past? What pros and cons do these solution have?

Used Ad blockers to avoid ad, but its not secure for the users.



BE

**Explore** AS, differentiate

## 2. JOBS-TO-BE-DONE/PROBLEMS

Which jobs-to-be-done (or problems) do you address for your customers? There could be more than one: explore different sides.

Clumsy UI, Not personalized, vague news



### 9. PROBLEM ROOT CAUSE

What is the real reason that this problem exists? What is the back story behind the need to do this job?

Now a days news has become a money making tool for the news agencies so they force customer to pay for subscription or use ad loaded free version.



### 7. BEHAVIOUR

What does your customer do to address the problem and get the iob done?

Pay for subscription or adjust with the ads shown.

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# 3.TRIGGERS

Whattriggerscustomerstoact?

Seeing others using NEWS app with ad free interface Motivate users to download the same

Howdo customersfeelwhentheyfacea problem or ajobandafterwards?

Some spam news also spread easily, we cant able to protect.

4.EMOTIONS: BEFORE/AFTER

We feels like insecure to use this. But we can use at any where at the world.



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### 10. YOUR SOLUTION

Ifyouareworking onanexisting business, write downyour current solution first, fillinthecanvas, and check how much fits reality.

Provide free access to ad-free UI to read news, by using free APIs available to Provide personalized news to the users. Quickly news will be updated in applications. Access at anywhere through the internet.



### **8.CHANNELSofBEHAVIOUR**

### 1. ONLINE

Whatkindofactions do customers take online?

Uses memes and post in social media to get updated about happenings. Fraction of second news will updates in online.

### 2. OFFLINE

Whatkindofactionsdo customerstake offline?

Talk with people stok now the current events and happenings. It will take time to update newt hings.

# strong 됬 Qο

# Identify strong