

Define CS, fit into CC Focus on J&P, tap into BE, understand RC	<div>1. CUSTOMER SEGMENT(S)<div>CS</div></div> <div>Who is your customer? i.e. Working with deaf and dumb people's</div>	<div>6. CUSTOMER CONSTRAINTS<div></div></div> <div>Who constraints prevent your customers from taking action or limit their choices? Network connection,available source device</div>	<div>5. AVAILABLE SOLUTIONS<div></div></div> <div>Which solutions are available to the customers having face problem? Lack of Noice injure& base on heridity</div>	Explore AS, different Focus on J&P, tap into BE, understand RC
	<div>2. JOBS-TO-BE-DONE / PROBLEMS<div></div></div> <div>Which jobs-to-be-done(or problems) do you Address for your sutomers? More number of affective peoples</div>	<div>9. PROBLEM ROOT CAUSE<div>RC</div></div> <div>What is the real reason of problem exists? What is the back story behind the need to do this job? i.e. customers have heridity and sound infections</div>	<div>7. BEHAVIOUR<div>BE</div></div> <div>What does your customer do to address the <small>i.e. directly related find the right solar panel installer, calculate</small> problem and get the job done? Customers have more benefits using this project while communication for deaf-dumb peoples</div>	

	<div>3.</div> <div>What tiggers customer to act?</div> <div>Deaf-dumb peoples are lot of struggles to Faced in communication</div> <div>T</div>	<div>10. YOUR</div> <div>if your are working on an existing write down the solution first?</div> <div>Collecting dataset preprocessing the data train & test the model and predict our output</div> <div>SL</div>	<div>8. CHANNELS of BEHAVIOUR</div> <div>8.1 ONLINE</div> <div>Effected people's are verified by online</div> <div>8.2 OFFLINE</div> <div>Predict our result</div> <div>C</div>	Identify

4. EMOTIONS: BEFORE / AFTER

EM

How do customers feel when they face a problem or a job and afterwards?
Insecure>confident in control - using it in your communication strategy