







<b>1. CUSTOMER SEGMENT(S)</b>  <ul style="list-style-type: none"> <li>• Oil, Gas, Polymer Industries</li> <li>• Hospitals</li> <li>• Safety Control Personals</li> <li>• Mining</li> </ul>	<b>6. CUSTOMER CONSTRAINTS</b>  <ul style="list-style-type: none"> <li>• Network Connection</li> <li>• Complexity in Installation</li> <li>• High budget in installing other products make them to move far from modern technologies</li> </ul>	<b>5. AVAILABLE SOLUTIONS</b>  <ul style="list-style-type: none"> <li>• Upgrading to a premium network plan.</li> <li>• Availing network connection from a reliable Service provider.</li> </ul>
<b>2. JOBS-TO-BE-DONE / PROBLEMS</b>  <ul style="list-style-type: none"> <li>• Suffering from many losses due to gas leakage.</li> <li>• Having no proper system for controlling or monitoring the leakage.</li> <li>• Facing heavy budget problems in buying and installing a system for monitoring and controlling</li> </ul>	<b>9. PROBLEM ROOT CAUSE</b>  <ul style="list-style-type: none"> <li>• Quality of the material using which the device is made up of plays a vital role in the capability of the device to work in harsh environment.</li> <li>• Location of the device installation and the network plan used by the user are the cause of Network issue.</li> </ul>	<b>7. BEHAVIOUR</b>  <ul style="list-style-type: none"> <li>• Harsh environment is prevailing only on certain industry; thus, the frequency of the said problem is low. In such a case the customer complains multiple times to get the attention.</li> <li>• Network issue is very common as most of the industries are located at the country side. Here the contact both the developers and the service providers</li> </ul>