

Define CS, fit into CC	<div>1. CUSTOMER SEGMENT(S)<div>Who is your customer?<div><div>highway division</div><div>Passenger</div></div></div></div>	<div>6. CUSTOMER CONSTRAINTS<div>What constraints prevent your customers from taking action or limit their choices of solutions?<div>The impact of the network on the tests was a significant and unexpected element. Given the quantity of sensors, this IoT-based system was successful in simulating a large-scale smart agricultural setting.</div></div></div>	<div>5. AVAILABLE SOLUTIONS<div>Which solutions are available to the customers when they face the problem or need to get the job done? What have they tried in the past? What pros & cons do these solutions have?<div>Along roadways, static signs with clear directions are put as potential fixes which gives clear solution.</div></div></div>	Explore AS, differentiate
Focus on J&P, tap into C	<div>2. JOBS-TO-BE-DONE / PROBLEMS<div>Which jobs-to-be-done (or problems) do you address for your customers?<div>There may be having of different duties, the Smartboard Connectivity is in charge of keeping correct temperature sensor readings and shouldinforming the board of the speedof the customer's vehicle.</div></div></div>	<div>9. PROBLEM ROOT CAUSE<div>What is the real reason that this problem exists? Whatis the back story behind the need to do this job?<div>If there was no internet connection, no sensor readings from the weather would alter the speed restriction. Unnecessary pressing of the accident indicator button by any people could lead to problems.</div></div></div>	<div>7. BEHAVIOUR<div>What does your customer do to address the problem and get the job done?<div>As a teacher, the IOT cloud updates the smartboard on the condition of the roads on a regular basis. So that the customer would address the problem and get the job done.</div></div></div>	Focus on J&P, tap into C
Identify strong TR & EM	<div>3. TRIGGERS<div>What triggers customers to act? i.e. seeing their neighbour installing<div>Weather will be bad most of the time. The car ought to be travelling at its threshold speed. To alert the customer, the sensor value should be shown on the smart board.</div></div></div>	<div>10. YOUR SOLUTION<div>We employ smart linked sign boards as an alternative to static signboards. With the help of a web app and weather API, these intelligent connected sign boards automatically update with the current speed limits. The speed may rise orfall in response to variations in the weather. The display of diversion signs is determined by traffic and potentially fatal situations. As appropriate, there are also signs that read "Guide (Schools), Warning, and Service" (Hospitals, Restaurants). Using buttons, it is possible to choose from avariety of operating modes.</div></div>	<div>8. CHANNELS of BEHAVIOUR<div>3.1 ONLINE<div>What kind of actions do customers take online?<div>The departments can receive direct emails or messagesfrom customers. (Officers on nearby patrol).</div></div><div>3.2 What kind of actions do customers take offline?<div>Following directions is one of the major tasks for the traveler, but they can utilize the smartboard signs to checkthe state of the road from wherever they are standing.</div></div></div></div>	Extract online & offline CH of BE
	<div>4. EMOTIONS: BEFORE / AFTER<div>How do customers feel when they face a problem or a job and afterwards?<div>Clients will feel better after selecting an operation modewith the</div></div></div>			

