

Define CS, fit into CC	1. CUSTOMER SEGMENT(S) CS 1.SENIOR-CITIZEN 2.PARENT 3.DOCTOR 4.PHARMACIST	6. CUSTOMER CONSTRAINTS CC 1.Spending time 2.Budget 3.Unable to detect the disease 4.Unable to know whom to approach	5. AVAILABLE SOLUTIONS AS 1.Patients can be indicated at earlier stage of the disease 2.Doctors can closely monitor the patients and prescribe medicines according to the disease criticality	Explore AS, differentiate
	2. JOBS-TO-BE-DONE / PROBLEMS J&P 1.No recommendation was done 2.No idea about organizing the documents 3.No prior knowledge about the application	9. PROBLEM ROOT CAUSE RC 1.Detection of disease 2.Low reachability of medicalservices	7. BEHAVIOUR BE 1.Customer approaches and gives the required input details 2.Suggests various requirements according to the sugestor 3.Add user friendly interface where the customer can interact and find the various disease suggestions	
Identify strong TR & EM	3. TRIGGERS TR Because there is no tool for detecting the disease and lack basic knowledge in this disease the patients are requesting for a solution	10. YOUR SOLUTION SL To overcome the stated problems a detection of Parkinson's disease application can be proposed so that all the needs of the customer are satisfied along with providing them the platform to communicate and find the best available doctors around the world according to their needs.	8. CHANNELS of BEHAVIOUR CH 8.1 ONLINE 1.Checks for reviews about the available doctor 2.Checks about the disease 3.Checks for online disease checking centres 4.Checks about available medicines	Extract online & offline CH of BE
	4. EMOTIONS: BEFORE / AFTER EM Due to the absence of the proper solution they are feeling frustrated disappointed and helpless		8.2 OFFLINE 1.Checks for availability of doctor 2.Asks suggestions from relatives 3.Checks for availability of hospitals	