

Define CS, fit into CC	<div>1. CUSTOMER SEGMENT(S)<div>CS</div></div> <div>WHO IS YOUR CUSTOMER?</div> <div>People with Diabetics type 1 & 2.</div>	<div>6. CUSTOMER CONSTRAINTS<div>CC</div></div> <div>WHAT CONSTRAINS PREVENT YOUR CUSTOMER FROM TAKING ACTION ?</div> <div>This DR does not have any early symptoms so many of the people does not have the clear understanding about early stages of DR.</div>	<div>5. A AVAILABLE SOLUTIONS<div>AS</div></div> <div>WHICH SOLUTION ARE AVAILABLE TO THE CUSTOMER WHEN THEY FACE PROBLEM?</div> <div>They can take their eye Retinal images and predict the stage of DR using the website.</div>	Explore AS, differentiate
	<div>2. JOBS-TO-BE-DONE/PROBLEMS<div>P</div></div> <div>WHICH JOB-TO-BE-DONE(or problems) DO YOU ADDRESS FOR YOUR CUSTOMER ?</div> <div>The peoples does not have any early symptoms on this DR so it is necessary to find DR and treatment is important.</div>	<div>9. PROBLEM ROOT CAUSE<div>RC</div></div> <div>WHAT IS THE REAL REASON THAT THIS PROBLEM EXISTS?</div> <div>High Blood Sugar level and inconsistent Diabetic level.</div>	<div>7. BEHA VIOUR<div>BE</div></div> <div>WHAT DOES YOUR CUSTOMER DO TO ADDRESS THE PROBLEM AND GET THE JOB DONE?</div> <div>Customer can detect the DR in early stages and can prevent them from vision loss.</div>	Focus on J&P, tap into C
Identify strong TR & EM	<div>3. TRIGGERS<div>TR</div></div> <div>WHAT TRIGGERS CUSTOMERS TO ACT ?</div> <div>Blurred Vision , Blindness</div>	<div>10. YOUR SOLUTION<div>SL</div></div> <div>IF YOUR WORKING ON AN EXISTING WRITE DONE THE SOLUTION?</div> <div>In the existing system the prediction accuracy is low and the stages of DR is not defined , these are resolved in this paper.</div>	<div>8. CHANNELS of BEHA VIOUR<div>CH</div></div> <div>8.1 ONLINE WHAT KIND OF ACTIONS DO CUSTOMERS TAKE ONLINE?</div> <div>Affected people's are verified by online.</div> <div>8.2 OFFLINE WHAT KIND OF ACTION DO CUSTOMER TAKE OFFLINE?</div> <div>Predict the result</div>	Extract online & offline CH of BE
	<div>4. EMOTIONS: BEFORE / AFTER<div>EM</div></div> <div>HOW DO CUSTOMERS FEEL WHEN THEY FACE A PROBLEM OR A JOB AND AFTERWARDS?</div> <div>Fear of disease , Blindness> Feels better.</div>			