ASSIGNMENT – 4 PROBLEM STATEMENT: CUSTOMER SEGMENTATION ANALYSIS

ASSIGNMENT DATE	17 OCTOBER 2022
STUDENT NAME	A.GANESHKUMAR
STUDENT ROLL NUMBER	CS19011
MAXIMUM MARKS	2 MARKS

import pandas as pd import numpy as np import matplotlib.pyplot as plt import seaborn as sns

from google.colab import files data_to_load = files.upload()

< IPython.core.display.HTML object >

Saving Mall_Customers.csv to Mall_Customers.csv

import io

df = pd.read_csv(io.BytesIO(data_to_load['Mall_Customers.csv'])) df.head()

CustomerID Gender Age Annual Income (k\$) Spending Score (1-100) 0 1 Male 19 15 39

1 2 Male 21 15 81 2 3 Female 20 16 6 3 4 Female 23 16 77 4 5 Female 31 17 40 df.tail()

CustomerID Gender Age Annual Income (k\$) Spending Score (1100)

Customens	Centaer 7.8e 7aar 11.ee	me (mp) openaming seem
195	196 Female 35	120
79		
196	197 Female 45	126
28		
197	198 Male 32	126
74		
198	199 Male 32	137
18		
199	200 Male 30	137

83 df.shape

(200, 5)

df.info()

< class 'pandas.core.frame.DataFrame' > RangeIndex: 200 entries, 0 to 199

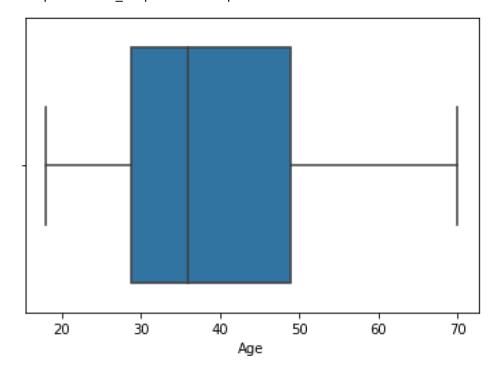
Data columns (total 5 columns):

Column Non-Null Count Dtype

--- -----

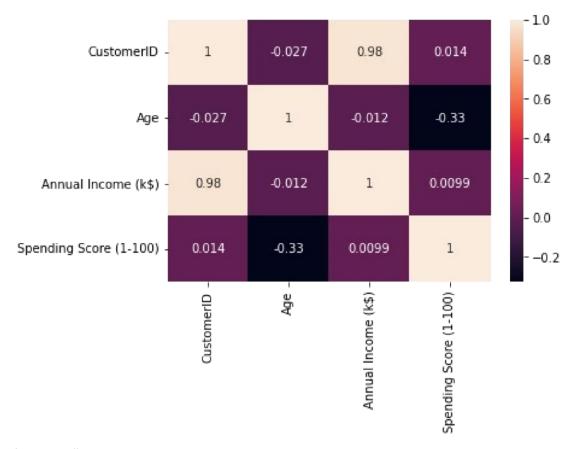
0 CustomerID 200 non-null int64 1 Gender 200 non-null object 2 Age 200 non-null int64 3 Annual Income (k\$) 200 non-null int64 4 Spending Score (1-100) 200 non-null int64 dtypes: int64(4), object(1) memory usage: 7.9+ KB sns.boxplot(x=df['Age'])

< matplotlib.axes._subplots.AxesSubplot at 0x7ff8695244d 0>



sns.heatmap(df.corr(),annot=True)

< matplotlib.axes._subplots.AxesSubplot at 0x7ff869516990>



df.describe()

CustomerID Age Annual Income (k\$) Spending Score (1-

100)

count 200.000000 200.000000 200.000000

200.000000

mean 100.500000 38.850000 60.560000

50.200000

std 57.879185 13.969007 26.264721

25.823522

min 1.000000 18.000000 15.000000

1.000000

25% 50.750000 28.750000 41.500000

34.750000

50% 100.500000 36.000000 61.500000

```
75% 150.250000 49.000000
                                78.000000
73.000000
max 200.000000 70.000000
                                137.000000
99.000000 df.describe().T
           count mean
                           std min 25% 50% 75 % \
CustomerID
                 200.0 100.50 57.879185 1.0 50.75 100.5
150.25
             200.0 38.85 13.969007 18.0 28.75 36.0
Age
49.00
Annual Income (k$) 200.0 60.56 26.264721 15.0 41.50 61.5
78.00
Spending Score (1-100) 200.0 50.20 25.823522 1.0 34.75 50.0
73.00
             max CustomerID
                                   200.0 Age
70.0 Annual Income (k$)
                         137.0 Spending Score
(1-100) 99.0 df.isna().sum()
CustomerID
Gender
                0 Age
Annual Income (k$)
                     0 Spending Score (1-
100) 0 dtype: int64
df['Gender'].replace({'Male':1, 'Female':0},inplace=True) df.head()
 CustomerID Gender Age Annual Income (k$) Spending Score (1-100) 0
                                                                                          15
                                                                             1 19
39
       2
           1 21
                         15
                                       812
                                                     0 20
                                                                   16
                                                                                  63
                                                                                          4
0 23
             16
                           77 4
                                         0 31
                                                        17
                                                                     40 df.Gender.unique()
array([1, 0])
fig,ax = plt.subplots(figsize=(25,5))
plt.subplot(1,5,1) sns.boxplot(x=df["CustomerID"])
```

50.000000

```
plt.subplot(1,5,2) sns.boxplot(x=df["Gender"])
```

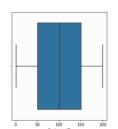
plt.subplot(1,5,3) sns.boxplot(x=df["Age"]) plt.subplot(1,5,4)

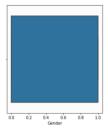
sns.boxplot(x=df["Annual Income (k\$)"])

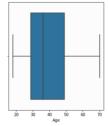
plt.subplot(1,5,5)

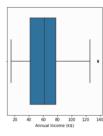
sns.boxplot(x=df["Spending Score (1-100)"])

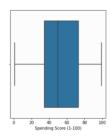
< matplotlib.axes._subplots.AxesSubplot at 0x 7ff866592c10>











qnt=df.quantile(q=[0.25,0.75]) qnt

CustomerID Gender Age Annual Income (k\$) Spending Score

(1-100)

0.25 50.75 0.0 28.75 41.5

34.75

0.75 150.25 1.0 49.00 78.0 73.00

iqr=qnt.loc[0.75]-qnt.loc[0.25] iqr

CustomerID 99.50

Gender 1.00 Age 20.25 Annual Income (k\$) 36.50 Spending Score (1-

100) 38.25 dtype: float64

lower=qnt.loc[0.25]-(1.5*iqr) lower

CustomerID -98.500

Gender -1.500 Age -1.625 Annual Income (k\$) -13.250 Spending Score (1-

100) -22.625 dtype: float64

upper=qnt.loc[0.75]+(1.5*iqr) upper

CustomerID 299.500

Gender 2.500 Age 79.375 Annual Income (k\$) 132.750 Spending Score (1-

100) 130.375 dtype: float64 df.mean()

CustomerID 100.50

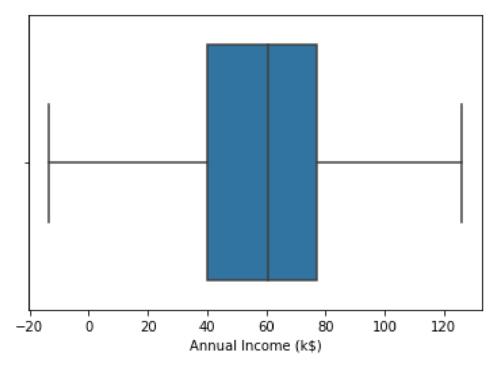
 $\begin{array}{lll} \mbox{Gender} & \mbox{0.44 Age} & \mbox{38.85} \\ \mbox{Annual Income (k\$)} & \mbox{60.56 Spending Score (1-} \end{array}$

100) 50.20 dtype: float64

df['Annual Income (k\$)']=np.where(df['Annual Income (k\$)']>132.750,-

13.250,df['Annual Income (k\$)']) sns.boxplot(x=df['Annual Income (k\$)'])

< matplotlib.axes._subplots.AxesSubplot at 0x7ff8664e7ed 0>



df.head()

CustomerID Gender Age Annual Income (k\$) Spending Score (1-100) 0 1 19 39 15.0 2 1 21 15.0 81 2 0 20 16.0 63 1 4 0 23 16.0 77 4 5 0 31 17.0 40 df['Gender'] .unique () array([1, 0])

from sklearn.preprocessing import MinMaxScaler sc=MinMaxScaler()

data=sc.fit_transform(df.iloc[:,1:]) data

```
array([[1. , 0.01923077, 0.20287253, 0.3877551], [1. , 0.05769231,
                                                  0.20287253, 0.81632653],
     [0. , 0.03846154, 0.21005386, 0.05102041], [0. , 0.09615385,
     0.21005386, 0.7755102], [0. , 0.25 , 0.21723519, 0.39795918],
       , 0.07692308, 0.21723519, 0.76530612],
   [0.
   [0.
        , 0.32692308, 0.22441652, 0.05102041],
[0.
              , 0.09615385, 0.22441652, 0.94897959],
                                                   [0. , 0.23076923,
[1.
              , 0.88461538, 0.23159785, 0.02040816],
              0.23159785, 0.7244898 ],
                                              , 0.94230769, 0.23159785,
                                        [1.
                             [0. , 0.32692308, 0.23159785, 1. ],
              0.13265306],
              , 0.76923077, 0.23877917, 0.14285714],
                                                     [0. , 0.11538462,
              0.23877917, 0.7755102], [1. , 0.36538462, 0.23877917,
              0.12244898],
                                              [0. , 0.32692308, 0.2459605
[1.
       , 0.07692308, 0.23877917, 0.79591837],
                               , 0.34693878],
       [1.
             , 0.03846154, 0.2459605 , 0.66326531],
                                                    [1. , 0.65384615,
                          0.26032316, 0.28571429],
[0.
              , 0.32692308, 0.26032316, 0.98979592],
[1.
              , 0.32692308, 0.26750449, 0.34693878],
   [1. , 0.13461538, 0.26750449, 0.73469388],
[0.
              , 0.53846154, 0.27468582, 0.04081633],
[1.
              , 0.25 , 0.27468582, 0.73469388],
                                                  [0.
                                                        , 0.69230769,
              0.2962298, 0.13265306],
   [1.
         , 0.21153846, 0.2962298 , 0.82653061],
   [0.
           , 0.51923077, 0.2962298 , 0.31632653],
                                                    [1. , 0.32692308,
0.2962298, 0.6122449], [0. , 0.42307692, 0.30341113, 0.30612245],
[0.
              , 0.09615385, 0.30341113, 0.87755102],
[1.
              , 0.80769231, 0.31059246, 0.03061224],
[0.
             , 0.05769231, 0.31059246, 0.73469388],
[1.
             , 0.67307692, 0.33213645, 0.03061224],
         , 0. , 0.33213645, 0.92857143],
   [1.
   [0.
         , 0.59615385, 0.33213645, 0.13265306],
   [0.
         , 0.05769231, 0.33213645, 0.81632653],
   [0.
         , 0.46153846, 0.33931777, 0.16326531],
```

```
[0.
         , 0.23076923, 0.33931777, 0.73469388],
   [0.
         , 0.34615385, 0.36086176, 0.25510204],
   [0.
         , 0.03846154, 0.36086176, 0.75510204],
[0.
              , 0.90384615, 0.36804309, 0.34693878],
[1.
              , 0.11538462, 0.36804309, 0.92857143],
   [1.
          , 0.57692308, 0.37522442, 0.35714286],
                                                  [0.
                                                         , 0.25 , 0.37522442,
0.6122449 1.
         , 0.59615385, 0.37522442, 0.2755102 ],
   [0.
                                                  [0.
                                                        , 0.11538462, 0.37522442, 0.65306122],
   [0.
         , 0.61538462, 0.38240575, 0.55102041],
   [0.
         , 0.17307692, 0.38240575, 0.46938776],
   [0.
         , 0.21153846, 0.38240575, 0.41836735],
 [0.
        , 0.25 , 0.38240575, 0.41836735], [0.
                                                    , 0.59615385, 0.3967684,
                                                               0.52040816],
                                                       , 0.25
                                                               , 0.40394973,
 [1.
        , 0.28846154, 0.3967684 , 0.60204082],
                                                [0.
                                                               0.54081633],
   [1.
         , 0.78846154, 0.40394973, 0.60204082],
[0.
              , 0.61538462, 0.40394973, 0.44897959],
[1.
              , 0.55769231, 0.40394973, 0.40816327],
                                                       [0. , 0.63461538,
                               ], [1. , 0.98076923, 0.41113106,
              0.41113106, 0.5
              0.45918367],
[0.
              , 0.17307692, 0.42549372, 0.51020408],
              , 0.67307692, 0.42549372, 0.45918367],
[1.
   [1.
         , 1. , 0.42549372, 0.56122449],
   [1.
         , 0.01923077, 0.42549372, 0.55102041],
   [0.
         , 0.94230769, 0.43267504, 0.52040816],
[0.
              , 0.69230769, 0.43267504, 0.59183673],
[1.
              , 0.86538462, 0.43985637, 0.51020408],
              [1. , 0.
                           , 0.43985637, 0.59183673],
                                                        [0.
                                                               , 0.48076923,
        0.43985637, 0.5
                           ], [0. , 0.96153846, 0.43985637, 0.47959184],
   [1.
        , 0.01923077, 0.43985637, 0.59183673],
    [0.
          , 0.26923077, 0.43985637, 0.46938776], [1.
                                                         , 1. , 0.4470377
                                                              , 0.55102041],
```

```
[0.
                , 0.55769231, 0.4470377, 0.41836735],
                                                         [0.
                                                                 , 0.80769231,
                                                     0.45421903, 0.48979592],
[0.
               , 0.80769231, 0.45421903, 0.56122449],
               , 0.78846154, 0.48294434, 0.46938776],
[1.
   [1.
          , 0.15384615, 0.48294434, 0.54081633],
               , 0.51923077, 0.48294434, 0.53061224],
[0.
               , 0.42307692, 0.48294434, 0.47959184],
[1.
   [0.
          , 0.09615385, 0.48294434, 0.52040816],
[0.
               , 0.59615385, 0.48294434, 0.41836735],
               , 0.75 , 0.48294434, 0.51020408],
[1.
   [1.
          , 0.38461538, 0.48294434, 0.55102041],
   [1.
          , 0.94230769, 0.48294434, 0.40816327],
   [0.
          , 0.53846154, 0.48294434, 0.43877551],
[0.
               , 0.05769231, 0.48294434, 0.57142857],
               , 0.57692308, 0.48294434, 0.45918367],
[1.
   [0.
          , 0.71153846, 0.50448833, 0.58163265],
   [0.
          , 0.07692308, 0.50448833, 0.55102041],
   [0.
          , 0.30769231, 0.51166966, 0.60204082],
   [0.
          , 0.61538462, 0.51166966, 0.45918367],
[0.
               , 0.96153846, 0.51885099, 0.55102041],
                    , 0.51885099, 0.40816327],
[1.
               , 0.
   [1.
          , 0.57692308, 0.52603232, 0.48979592],
   [0.
          , 0.42307692, 0.52603232, 0.39795918],
   [0.
          , 0.26923077, 0.52603232, 0.41836735],
                                                    [1.
                                                           , 0.11538462, 0.52603232, 0.52040816],
[0.
               , 0.55769231, 0.52603232, 0.46938776],
                                                          [0.
                                                                , 0.17307692,
               0.52603232, 0.5
                                 ],
                                      [1.
                                             , 0.57692308, 0.53321364,
               0.41836735],
[1.
               , 0.03846154, 0.53321364, 0.48979592],
   [0.
          , 0.09615385, 0.54039497, 0.40816327],
[0.
               , 0.59615385, 0.54039497, 0.47959184],
```

```
[1.
              , 0.94230769, 0.54039497, 0.59183673],
   [1.
         , 0.15384615, 0.54039497, 0.55102041],
   [1.
         , 0.59615385, 0.54039497, 0.56122449],
[0.
              , 0.05769231, 0.54039497, 0.41836735],
                                                       [0. , 0.92307692,
                              ], [1. , 0.69230769, 0.5475763 ,
              0.5475763, 0.5
              0.45918367],
              , 0.96153846, 0.5475763 , 0.42857143],
[1.
   [1.
         , 0.92307692, 0.5475763 , 0.47959184],
   [1.
         , 0.90384615, 0.5475763 , 0.52040816],
[0.
              , 0.01923077, 0.5475763 , 0.54081633],
                                                       [0.
                                                             , 0.38461538,
              0.55475763, 0.41836735],
[1.
              , 0.01923077, 0.55475763, 0.45918367],
                  , 0. , 0.56193896, 0.47959184],
                                                               , 0.01923077,
                                                        [0.
                          ], [0. , 0.86538462, 0.56193896, 0.42857143],
        0.56193896, 0.5
   [0.
         , 0.59615385, 0.56193896, 0.59183673],
   [0.
         , 0.63461538, 0.57630162, 0.42857143],
[0.
              , 0.61538462, 0.57630162, 0.57142857],
[1.
              , 0.17307692, 0.57630162, 0.56122449],
         , 0.38461538, 0.57630162, 0.39795918],
   [0.
[0.
              , 0.42307692, 0.59066427, 0.58163265],
[1.
              , 0.40384615, 0.59066427, 0.91836735],
                                                        [0. , 0.09615385,
              0.5978456, 0.28571429],
                                          [0. , 0.25 , 0.5978456 ,
                                    , 0.48076923, 0.60502693, 0.34693878],
              0.7755102 ],
                             [1.
   [1.
         , 0.42307692, 0.60502693, 0.95918367],
   [1.
         , 0.78846154, 0.60502693, 0.10204082],
   [1.
         , 0.38461538, 0.60502693, 0.75510204],
   [1.
         , 0.55769231, 0.60502693, 0.08163265],
   [1.
         , 0.40384615, 0.60502693, 0.75510204],
   [0.
         , 0.13461538, 0.61220826, 0.33673469],
[0.
              , 0.25 , 0.61220826, 0.71428571],
```

- [1. , 0.03846154, 0.61938959, 0.04081633], [0. , 0.21153846, 0.61938959, 0.8877551], [0. , 0.5 , 0.61938959, 0.06122449],
 - [1. , 0.26923077, 0.61938959, 0.73469388],
 - [1. , 0.01923077, 0.62657092, 0.09183673], [0. , 0.32692308, 0.62657092, 0.7244898], [0. , 0.75 , 0.63375224, 0.04081633],
 - [1. , 0.26923077, 0.63375224, 0.93877551],
 - [0. , 0.19230769, 0.64093357, 0.39795918],
- [0. , 0.26923077, 0.64093357, 0.87755102], [1. , 0.13461538, 0.6481149, 0.1122449], [1. , 0.19230769, 0.6481149, 0.97959184],
- [1. , 0.57692308, 0.6481149, 0.35714286],
- [0. , 0.26923077, 0.6481149, 0.74489796], [0. , 0.30769231, 0.65529623, 0.21428571],
- [1. , 0.30769231, 0.65529623, 0.90816327],
 - [1. , 0.48076923, 0.65529623, 0.16326531], [1. , 0.40384615, 0.65529623, 0.8877551], [0. , 0.5 , 0.65529623, 0.19387755],
 - [0. , 0.38461538, 0.65529623, 0.76530612],
 - [0. , 0.55769231, 0.65529623, 0.15306122],
 - [0. , 0.17307692, 0.65529623, 0.89795918], [1. , 0.36538462, 0.65529623, 0.], [0. , 0.23076923, 0.65529623, 0.78571429], [1. , 0.30769231, 0.65529623, 0.], [0. , 0.23076923, 0.65529623, 0.73469388],
 - [0. , 0.73076923, 0.66247756, 0.34693878],
- [0. , 0.21153846, 0.66247756, 0.83673469],
- [1. , 0.01923077, 0.67684022, 0.04081633],
- [0. , 0.25 , 0.67684022, 0.93877551],
- [1. , 0.61538462, 0.70556553, 0.25510204],
- [0. , 0.34615385, 0.70556553, 0.75510204],
- [1. , 0.46153846, 0.71274686, 0.19387755],
 - [0. , 0.28846154, 0.71274686, 0.95918367],
- [0. , 0.34615385, 0.71992819, 0.26530612],
- [1. , 0.26923077, 0.71992819, 0.63265306],

```
[1.
          , 0.19230769, 0.71992819, 0.75510204],
   [1.
         , 0.34615385, 0.71992819, 0.09183673],
   [1.
         , 0.34615385, 0.71992819, 0.92857143],
   [0.
          , 0.65384615, 0.72710952, 0.12244898],
[0.
               , 0.23076923, 0.72710952, 0.86734694],
[1.
               , 0.76923077, 0.72710952, 0.14285714],
   [1.
         , 0.17307692, 0.72710952, 0.69387755],
   [1.
         , 0.78846154, 0.76301616, 0.13265306],
   [1.
         , 0.32692308, 0.76301616, 0.90816327],
   [0.
         , 0.36538462, 0.79174147, 0.31632653],
                , 0.26923077, 0.79174147, 0.86734694],
                                                         [1.
                                                                , 0.53846154,
      0.7989228, 0.14285714],
                                  [0.
                                       , 0.21153846, 0.7989228 , 0.8877551 ],
                , 0.44230769, 0.80610413, 0.3877551 ],
                                                         [1.
                                                               , 0.23076923,
                                                    0.80610413, 0.97959184],
[0.
              , 0.69230769, 0.82046679, 0.23469388],
              , 0.19230769, 0.82046679, 0.68367347],
[1.
   [0.
          , 0.44230769, 0.83482944, 0.16326531],
[0.
               , 0.34615385, 0.83482944, 0.85714286],
                                                        [0.
                                                              , 0.30769231,
               0.83482944, 0.2244898 ],
                                          [0.
                                                 , 0.26923077, 0.83482944,
               0.69387755],
               , 0.28846154, 0.90664273, 0.07142857],
[1.
          , 0.38461538, 0.90664273, 0.91836735],
[0. , 0.55769231, 0.95691203, 0.15306122],
                                                 [0. , 0.32692308, 0.95691203,
                [0. , 0.51923077, 1. , 0.2755102], [1. , 0.26923077, 1.
0.79591837],
, 0.74489796],
[1.
       , 0.26923077, 0.
                          , 0.17346939],
                                           [1.
                                                  , 0.23076923, 0.
0.83673469]]) from sklearn.cluster import KMeans
TWSS=[] k=list(range(2,9))
for i in k: kmeans=KMeans(n clusters=i,init='k-means++')
  kmeans.fit(data)
```

[1.

, 0.42307692, 0.71992819, 0.12244898],

TWSS.append(kmeans.inertia_)

TWSS

[35.09354046290808,

27.37315679730296,

20.211573858371988,

17.210964888908972,

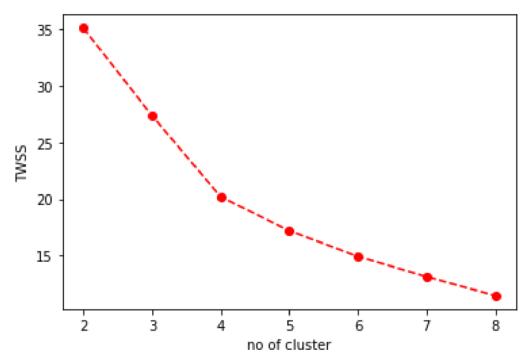
14.941607138943485,

13.153866803186235,

11.485368243450253]

plt.plot(k,TWSS,'ro--') plt.xlabel('no of cluster')
plt.ylabel('TWSS')

Text(0, 0.5, 'TWSS')



model=KMeans(n_clusters=4) model.fit(data)

KMeans(n_clusters=4)

mb=pd.Series(model.labels_) df.head(3)

CustomerID Gender Age Annual Income (k\$) Spending Score (1-100) 0 1 1 19 15.0 39

1	2	1 21	15.	0	81 2 3	0	20	16.0	6 df.tail()	
CustomerID Gender Age Annual Income (k\$) Spending Score (1100)										
195		196	0 35	120.0	0					
79										
196		197	0 45	126.0	0					
28										
197		198	1 32	126.0	0					
74										
198		199	1 32	-13.25	5					
18										
199		200								
x=df.drop(columns=['CustomerID', 'Gender'],axis=1) x.head()										
Age Annual Income (k\$) Spending Score (1-100) 0 19 15.0 39										
1 21 16.0		15.0	31	81 2 20 17.0	16.0 40		63 2	!3		
y=df['(Gende		Ji	17.0	40					
0	1	. 17								
1	1									
2	0									
3	0									
4	0									
195	0									
196	0									
197	1									
198	1									
199	1									