| Define CS, fit into CC | **1. CUSTOMER SEGMENT(S)** `CS`

My customer is a bank manager he trying to Recognize the digits in cheque. | **6. CUSTOMER CONSTRAINS:** `CC`

The bank manager recognize the digit but is not clear because of unique style of handwriting. | **5. AVAILABLE SOLUTIONS:** `AS`

The bank manager can predict the cheque handwritten digit to complete the transaction. | Explore AS, differentiate |

| Focus on J&P, tap into BE, understand RC | **2. JOBS-TO-BE-DONE / PROBLEM:** `J&P`

The cheque hand writing is not clear but the money transaction can not completed | **9. PROBLEM ROOT CAUSE:** `RC`

Problem cause is hand written is not clear Hence the transaction is not complete | **7. BEHAVIOUR:** `BE`

The customer want to money transaction But the bank manager didn't understand the handwritten and digit hence the transaction is not compete | Focus on J&P, tap into BE, understand RC |

| Identify strong TR & EM | **3. TRIGGERS** `TR`

Problem is hand written is not clear each check take more time the bank manger had irritated

4. EMOTIONS: `EM`

The cheque handwritten digit is not understand it take more time the hence bank manager annoyed | **10. YOUR SOLUTION** `SL`

Use the MINIST Dataset to recognize handwritten digits convolutional neural network model created using pytorch library to solve the problem | | Extract online & offline CH of BE |