LITERATURE SURVEY

FOR INVENTORY MANAGEMENT SYSTEM FOR RETAILERS

S.no	Title	Author	Year	Methodology	Pros and Cons
1.	Inventory management for retail companies: A literature review and current trends.	Cinthya Vanessa Muñoz Macas,jorge Andrés Espinoza Aguirre,Rodrig o Arcentales-Car riónMario Peña	March,2 021	They focused on solving all the retail issues that happened from 2015 to 2019 through different systems and software.	Pros: They addressed almost 22 issues that retailers faced. Cons: All the software and methodologies they suggested were not cost effective and couldn't be used by small scale retailers.
2.	Inventory decisions on the transportation system and carbon emissions under COVID-19 effects: A sensitivity analysis	Abu Hashan Md Mashuda,Suja nMiah,YoefDar yantoc,Ripon K.Chakrabortty, S.M. MahmudulHas an,Ming-Lang Tseng	Septem ber,2022	This study investigates how intensification of the COVID-19 affects the retailer's profit. Study about the interrelation of vaccination and covid outbreak in transportation. This model provides the decision making on efficient uses of green technology.	Pros: This study considers product deterioration, time-dependent holding costs, price-dependent demands, and carbon emissions from vehicle operation and intends to establish a harmonious relationship among these attributes. Cons: This study failed to show how COVID-19 affects customers' purchases instead of the effects on the transportation system.
3.	Two-stage inventory management with financing under demand updates	TianyunLi, WeiguoFang, MelikeBaykal- Gürsoy	Februar y,2021	The paper presents a recourse approach to solve the two-stage optimization problem and derive the optimal inventory/financin g policies	Pros: This research incorporates the financial and operational decisions into demand updates, and brings new managerial results and insights. Cons: due to the complexity of the objective function,

LITERATURE SURVEY

FOR INVENTORY MANAGEMENT SYSTEM FOR RETAILERS

					we do not have simple formulas for the optimal procurement policies, we provide the complete analytical description of the optimal solutions
4.	Internet of things for perishable inventory management systems: an application and managerial insights for micro, small and medium enterprises	Pratik Maheshwari, Sachin Kamble, Ashok Pundir, Amine Belhadi, Nelson Oly Ndubisi & Sunil Tiwari	2021	The study aimed to investigate the impact of IoT on existing operating parameters (holding cost, selling cost, deterioration rate, shortage cost, goodwill cost, unit purchase cost) and how it can increase the overall profit of retailers by reducing spoilage.	Pros: we formulated and analyzed IoT implementation costs in the retailer warehouse Cons: They only focused on retailer benefits. They only considered deterministic demand rates with zero lead time
5.	DESIGN AND IMPLEMENTATION OF A COMPUTER BASED HOUSEHOLD INVENTORY SYSTEM	Laff non Stop, Yonas Kebede	March,2 021	The research work embraces all activities of household inventory management valuation feasibility and liability but our study is narrowed down to the valuation of property as a way of bringing the work home	Pros: home.It is focus on valuation because the field area of household inventory is generated to acknowledge the importance of household inventory to individual and the society at large.The Cons: It doesn't support the small scale industry which couldn't afford a computer.

IBM PROBLEM STATEMENT.

Who does the problem affect?	Common retailers who run their business with large scale or small scale stocks.
What is the issue?	It is crucial for an organization today to understand its inventory to achieve both efficient and fast operations, that too, at an affordable cost. Lack of the right inventory at the right time can mean back orders, excess inventory, etc. These drive up costs. Late delivery due to stock-outs is bound to give you a bad reputation. Inaccurate calculations of stock and price.
When does the issue occur?	Late deliveries are due to late planning. Poor tracking may lead to back orders. Overstocking of discounted products and neglecting the trends of seasonal sales may result in excess inventory.
Where is the issue coming?	Due to human error, Lack of interest and consciousness. Amount of data which is beyond the limits of human power to be calculated manually.
Why is it important that we fix the problem?	Nearly 81% of consumers experienced an "out- of-stock" situation in the past 12 months, resulting in lost sales for retailers and lots of disappointment for in-store shoppers. Globally, retailers recorded losses of a whopping \$1.75 trillion due to mismanaged inventory. Therefore considering the economic crisis of the retailers and to reduce the manpower efficiently while handling data, it is very important to have a best inventory management system for retailers.

The smartest method to reduce the work load and to increase the rate of accuracy in calculations.

What do they **HEAR?**

what friends say what boss say what influencers say

It is not required to be conscious about the availability of the stocks and its requirements.

Retail is one of the important public service sector which is very vital for daily lives.

Best retailing practice will also bring a healthy competitive environment.

What do they THINK AND FEEL?

what really counts major preoccupations worries & aspirations

In the absence of retailer, buying of goods directly from factory outlets is not practically possible in modern times.

Retail therapy is actually real, where research have proved that retail therapy uplift the customer mood and sometimes convince them to buy ar unplanned product.

An effective inventory system is absolutely error

the current

Can observe The effectiveness and responsiveness of inventory system comparatively.

Getting an idea

about what an

inventory

management system is all about

> to know and learn about the trending seasonal sales.

A brilliant way

The market offers many IM software tools to facilitate the retailers few of which are HDPOS, Shoper 9 and Primasellar etc.

Not only customer friendly but also it reduces the administrative work loads of the organization.

What do they SEE?

free and no chance

of miscalculations.

environment friends what the market offers

> Modern inventory system is always user friendly in both product delivery and customer service aspects.

What do they SAY AND DO?

attitude in public appearance behavior towards others

Need of careful purchasing and receiving outline.

Use of past sales performance data and to check inventory values regularly.

Lack of scalability and laborintensive ancient time system is no feasible in modern times.

Manual counting of stocks and tallying items in modern system may not be possible.

Pen and paper recording keeping system was not reliable and no centralized database for record sharing purpose

To understand

about the retail

store inventory

metrics.

Quantity to order and the timing to order may be not accurate.

PAIN fears

To identify slow

moving products

via inventory

turnover radio

and to set low

stock alerts.

frustrations obstacles

Possibility of poor tracking and lack of transparency.

Limited access and tight reign on inventory is not helpful.

Helps to make effective utilization of working capital by avoiding its blockage in excess inventory

It helps in efficient stock counting and eliminates the general human errors.

GAIN

"wants" / needs measures of success obstacles

Additionally it It helps companies to cut expenses by gives a clear minimizing the numbe of needless product insights into the trends.

It increases the efficiency since it allows many automated inventory tasks like collecting data and calculating the cost.

It provides upto-date data which helps in the process of decision making.

Helps to reduce risk of loss on account of obsolescence or deterioration of items.



Brainstorm & idea prioritization

Use this template in your own brainstorming sessions so your team can unleash their imagination and start shaping concepts even if you're not sitting in the same room.

- ① 10 minutes to prepare
- 1 hour to collaborate
- 2-8 people recommended

Before you collaborate

A little bit of preparation goes a long way with this session. Here's what you need to do to get going.

Team gathering Define who should participate in the session and send an invite. Share relevant information or pre-work ahead.

the brainstorming session.

Think about the problem you'll be focusing on solving in

Learn how to use the facilitation tools Use the Facilitation Superpowers to run a happy and productive session.

Open article ->

Share template feedback



focus of your brainstorm.

① 5 minutes

PROBLEM An inventory management system for both small and medium scale retailers, which should be beneficial for both retailers and customers,

Key rules of brainstorming To run an smooth and productive session Stay in topic. Encourage wild ideas.

Defer judgment.

Go for volume.

If possible, be visual.

Define your problem statement

What problem are you trying to solve? Frame your problem as a How Might We statement. This will be the

You can select a sticky note and hit the pencil [switch to sketch] icon to start drawing!

Team lead, Kaviya C

Team member 1 – Kalaiselvi, S

	ream lead- Kaviya.	C .
An Application that includes all the present date available inventory along with the quantity for both the customer and the retailer.	To have a track of seasonal selling products and to keep those products in stock during the demand.	Predicting the Future sales analysis of the products using machine learning algorithms and past data available dataset.

Brainstorm

① 10 minutes

Triggering the alert message when the stock falls down the threshold amount.

Providing an easy and user friendly Estem among the shop branches along with the product tracking functionality.

Write down any ideas that come to mind that address your problem statement.

Plan appropriate strategic business plans with regard to the competitors and bring the plan noticeable among the customers. Bring RFID based product tracking system into the existence.

Customer Feedback and rating system Sending E-mail notification to the customer

including both the product and the retail shop service. regarding the new arrivals and available stocks.

regular customers and send them regular notice about

Can make use of excel sheet for presence of the processing the data. Advertise the presence of the store in all the processing the locations, some processing the through the processing the processing

		III	special discounts.
Keep a profit and loss records of all the stocks.	Make sure that the store contains all the day to day vital used from day to dawn.		Easy and fast billing system with also provides option for the customers either through cash or through net

Team member 2 - Malathi.M

Team member 3-Aishwarya,K

using some	Enhancing customer loyalty and providing ransparency in the billing.	Tax and GST clearance regularly.
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Make sure to have free door deliveries to the nearest area and to avoid site deliveries.

Group ideas

Take turns sharing your ideas while clustering similar or related notes as you go. In the last 10 minutes, give each cluster a sentence-like label. If a cluster is bigger than six sticky notes, try and see if you and break it up into smaller sub-groups.

(†) 20 minutes

Prediction and analysis

Predicting the Predicting best selling

future sales analysis of the existing product.

The sales are sales analysis of the existing product of the sales are sales are sales analysis of the existing product.

The sales are sales analysis of the sales are sales are sales analysis of the sales are sales are

commerce service for elderly and

Features

Features			
E-mails and SMS alerts to the customers regarding the discounts and new arrivals.			
Ensuring the availability of all the products atleast in threshold amount all time.			



Services

Management

anaging all the expiry nearing products and xpired products clearance. Customer feedback system management.	Multi-retail store management.
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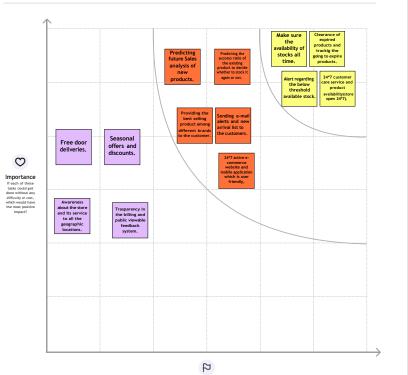
Product delivery Product delivery management to the customers.

E-commerce website and billing management and strategic plan management.

Your team should all be on the same page about what's important moving forward. Place your ideas on this grid to determine which ideas are important and which are feasible.

→ 20 minutes

Prioritize





Regardless of their importance, which tasks are more feasible than others? (Cost, time, effort, complexity, etc.)

















After you collaborate

You can export the mural as an image or pdf to share with members of your company who might find it helpful.

Quick add-ons

Share a view link to the mural with stakeholders to keep

them in the loop about the outcomes of the session. Export the mural

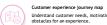
Export a copy of the mural as a PNG or PDF to attach to emails, include in slides, or save in your drive.

Keep moving forward

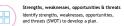
Strategy blueprint

Define the components of a new idea or strategy.

Open the template →



Understand customer needs, motivations, and obstacles for an experience. Open the template ->



Open the template ->

Share template feedback

Project Design Phase-I Proposed Solution Template

Date	21 September 2022	
Team ID	PNT2022TMID37774	
Project Name	Project – Inventory Management system for	
	retailers	
Maximum Marks	2 Marks	

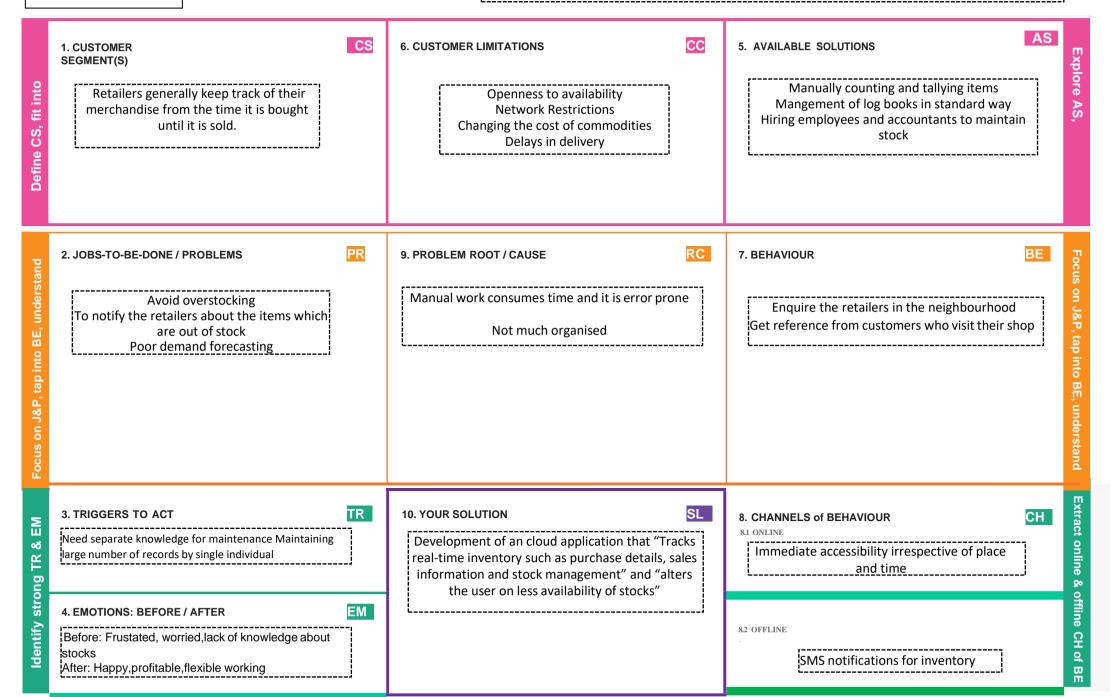
Proposed Solution Template:

Project team shall fill the following information in proposed solution template.

S.No.	Parameter	Description
*	Problem Statement (Problem to be solved)	 The retailers generally facing issues in recording the stocks and its threshold limit available. The retailers doesn't know which product is getting expired and when it is being expired. The retailers couldn't track the availability of all the stocks up-to date. The customers are not satisfied with the retailers store since it doesn't have enough supplements and the deliveries were not made on time.
*	Idea / Solution description	 This proposed system will have a daily update system whenever a product is sold or it is renewed more. The system will have an alert triggered to indicate both the expired product and soon going to expire products. The product availability is tracked daily and an alert system in again kept on to indicate those products which falls below the threshold limit. All the customers can register their accounts after which they will be given a login credentials which they can use whenever they feel like buying the stocks. The application allows the customers to know all the present time available stocks and also when the new stock will be available on the store for them to buy. Tracking the order have become easy with this application for both the retailers and the customers.

*	Novelty / Uniqueness	Certain machine learning algorithms	
*	Novelty / Uniqueness	 Certain machine learning algorithms are used to predict the seasonal high selling products which can be made available during that time. Prediction of the best selling brand of all certain products based on their popularity, price and customer trust and satisfaction will be implemented. Notifications will be sent to the retailers if any product that the customers have been looking for is not available so that the product can be stocked up soon. Notification will be sent to the customers who buys any certain 	
		products regularly when the new arrivals are stocked up. Exclusive discounts and offers are giver for regular customers to keep them engaged with the store regularly.	1
*	Social Impact / Customer Satisfaction	 The customers will be highly satisfied since the wasting of time while searching for an unavailable product is reduced. The work load of the retailers will be minimized if the system is automated every day and during every purchase. The customer satisfaction will be improved for getting appropriate response from the retailers and that too immediately. 	
*	Business Model (Revenue Model)	 Hereby we can provide a robust and most reliable inventory management system by using: ML algorithms for all the prediction purposes using all the past dataset since datasets are undoubtedly available in huge amounts. Can deploy the most appropriate business advertising models. To establish a loss preventing strategy. And to ensure the all time, any where availability of products system. Usage of freebies business strategy for dragging the customer's attention. 	

*	Scalability of the Solution	 This system can even work more efficiently with large volume of data. Implementation of anyone and anywhere using system can be helpful for even a commoner to buy the products. Daily and Each time purchase updation of the stock for preventing inventory shrinkage. Direct chat system with the retailers and the customers for providing best customer service.
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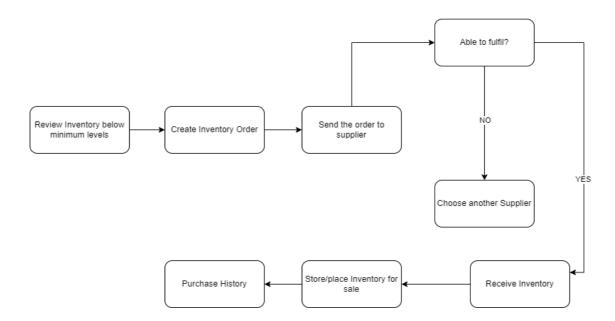
Project Design Phase-II Data Flow Diagram & User Stories

Date	16 October 2022
Team ID	PNT2022TMID37774
Project Name	Project – Inventory Management System for retailers
Maximum Marks	4 Marks

Data Flow Diagrams:

A Data Flow Diagram (DFD) is a traditional visual representation of the information flows within a system. A neat and clear DFD can depict the rightamount of the system requirement graphically. It shows how data enters and leaves the system, what changes the information, and where data is stored.

DATA FLOW DIAGRAM



User Stories

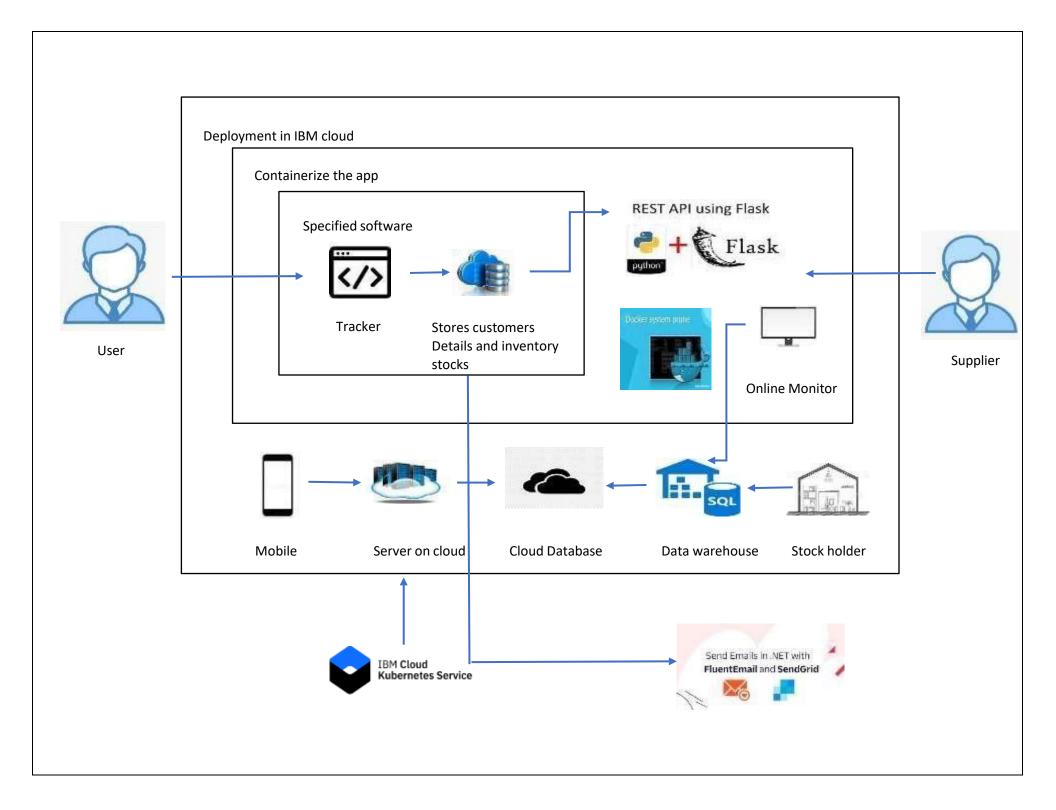
Use the below template to list all the user stories for the product.

User Type	Functional Requirement (Epic)			Priority	Release	
Customer (Mobile user)	Registration	USN-1	As a user, I can register for the application by entering my email, password, and confirming my password.	I can access my account / dashboard	High	Sprint-1
		USN-2	As a user, I will receive confirmation email once I have registered for the application	I can receive confirmation email & click confirm	High	Sprint-1
		USN-3	As a user, I can register for the application through Facebook	I can register & access the dashboard with Facebook Login	Low	Sprint-3
		USN-4	As a user, I can register for the application through Gmail	I can register for the application through Gmail	Medium	Sprint-2
	Login	USN-5	As a user, I can log into the application by entering email & password	I can log in by entering Gmail & password	High	Sprint-1
	Dashboard	USN-6	As a user, I can track data of sales of products and inventory levels	I can track data of sales of products and inventory levels.	High	Sprint-1
Customer (Web user)	Registration	USN-7	As a user, I can register for the application by entering my email, password, and confirming my password.	I can access my account / dashboard	High	Sprint-1
		USN-8	As a user, I will receive confirmation email once I have registered for the application	I can receive confirmation email & click confirm	High	Sprint-1
		USN-9	As a user, I can register for the application through Facebook	I can register & access the dashboard with Facebook Login	Low	Sprint-3
		USN-10	As a user, I can register for the application through Gmail	I can register for the application through Gmail	Medium	Sprint-2
	Login	USN-11	As a user, I can log into the application by entering email & password	I can log in by entering Gmail & password	High	Sprint-1
	Dashboard	USN-12	As a user, I can track data of sales of products and inventory levels	I can track data of sales of products and inventory levels.	High	Sprint-1
Customer Care Executive	Support	USN-13	As a Executive, I Provide answers for the queries asked by users.	I provide the answers for the queries asked by the users.	High	Sprint-1

User Type	Functional Requirement (Epic)	User Story Number	User Story / Task	Acceptance criteria	Priority	Release
Administrator	Manage the Stocks	USN-14	As a administrator, I manage the stocks by adding, shipping and storing the stocks in the storage units	I manage the stocks by adding, shipping and storing the stocks in the storage units.	High	Sprint-1
	Control all the users	USN-15	As a administrator, I can control all the users by performing basic CRUD operations.	I can control all the users by performing basic CRUD operations	High	Sprint-1
	Access the database	USN-16	As a administrator, I can control and access the database	I can control and access the database.	High	Sprint-1

PROJECT DESIGN PHASE I SOLUTION ARCHITECTURE

Date:	13 October 2022
Team ID:	PNT2022TMID37774
Project Name:	Inventory Management System For Retailers
Maximum marks:	4 marks



Project Design Phase-II Technology Stack (Architecture & Stack)

Date	16 October 2022
Team ID	PNT2022TMID37774
Project Name	Project – Inventory Management System for
	Retailers
Maximum Marks	4 Marks

Technical Architecture:

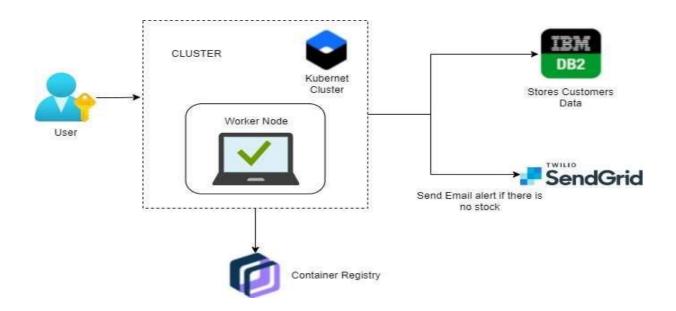


Table-1 : Components & Technologies:

S.No	Component	Description	Technology
1.	User Interface	Through web application, the information processed willbe sent to the user via mail.	HTML, CSS, jQuery, JavaScript, python, etc.
2.	Application Logic-1	User registration through form and confirmation will be sent to the user via email.	Flask, SendGrid
3.	Application Logic-2	Dashboard is used by which the system will Maintain tracking of sales of product and inventory levels.	Flask
4.	Application Logic-3	User will get notified about the stock status.	Flask
5.	Database	The data can be stored in database and user can retrieve or manipulate the data whenever required.	IBM DB2.
6.	Cloud Database	Information of the stocks will be stored and hosted on the cloud.	IBM DB2.
7.	File Storage	Requirements to store files	IBM Block Storage or Other Storage Service or Local File system
8.	External API-1	SendGrid used in application will send the email alert if there is less number or no stock to the user	SendGrid
9.	External API-2	IBM container Registry enables you to store and distribute Docker images in a managed private registry	IBM container registry
10.	Machine Learning Model	Purpose of Machine Learning Model	Object Recognition Model, etc.
11.	Infrastructure (Server / Cloud)	Application Deployment on Local System / CloudLocal Server Configuration:localhost:5001(Flask) Cloud Server Configuration : Kubernetes	Local, Cloud Foundry, Kubernetes, etc.

Table-2: Application Characteristics:

S.No	Characteristics	Description	Technology
1.	Open-Source Frameworks	SendGrid will send email alert, if there is less number of stock to user, Kubernetes for manipulating Kubernetes API objects, IBM DB2 is used for storing and retrieving the data efficiently.	Flask, SendGrid, IBMDB2, Kubernetes
2.	Security Implementations	We use login for the user and the information will be hashed so that it will be very secure to use.	IBM container registry.
3.	Scalable Architecture	It is scalable that we are going to use data in kb so that the quite amount of storage is satisfied.	Flask
4.	Availability	Prediction will be available for every user but only for premium user news, database and price alertwill be alert.	Flask.
5.	Performance	It will perform fast and secure even at the lower bandwidth.	Flask, IBM container registry, IBM DB2.

References:

https://c4model.com/

https://developer.ibm.com/patterns/online-order-processing-system-during-pandemic/

https://www.ibm.com/cloud/architecture

https://aws.amazon.com/architecture

https://medium.com/the-internal-startup/how-to-draw-useful-technical-architecture-diagrams-2d20c9fda90d

Project Planning Phase

Project Planning Template (Product Backlog, Sprint Planning, Stories, Story points)

Date	5/11/2022
Team ID	PNT2022TMID37774
Project Name	Inventory Management System for Retailers
Maximum Marks	8 Marks

Product Backlog, Sprint Schedule, and Estimation (4 Marks)

Sprint	Functional Requirement (Epic)	User Story Number	User Story / Task	Story Points	Priority	Team Members
Sprint-1	Initial Registration by customer	USN-1	As a user, I can register for the application by entering my email or number, and password, and confirming my password.	3	High	1. Kaviya.C 2. Kalaiselvi.S
Sprint-1	Confirmation for registering	USN-2	As a user, I can receive my confirmation throughemail or number once I have registered for the application.	3	Medium	1. Malathi.M 2. Aishwarya.K
Sprint-1	Initial Login	USN-3	As a user, I can log in to the authorized account by entering the registered email or number and password.	2	High	1. Kaviya.C 2. Kalaiselvi.S 3. Malathi.M
Sprint-1	Viewing Dashboard	USN-4	As a user, I can view my account details which I have given during my registration process.	3	High	1. Kaviya.C 2. Kalaiselvi.S 3. Aishwarya.K
Sprint-2	Adding products to cart and order confirmation.	USN-5	As a user, I can view the available products and it to the cart and once the cart is filled I can confirm my order.	2	High	1. Kaviya.C 2. Kalaiselvi.S

Sprint	Functional Requirement (Epic)	User Story Number	User Story / Task	Story Points	Priority	Team Members
Sprint-2	Feedback system	USN-6	As a user, I can give the feedback about the product and/or the service and chat with the serviced provider.	2	Medium	1. Kaviya.C 2. Kalaiselvi.S
Sprint-2	Registration for retailer	USN-7	As a user, I can register for the application by entering my email, and password, and confirming my password.	2	High	1. Malathi.M 2. Aishwarya.K
Sprint-2	Confirmation	USN-8	As a user, I can receive my confirmation email once I have registered for the application	2	Medium	1. Kaviya.C 2. Kalaiselvi.S
Sprint-2	Login	USN-9	As a user, I can log in to the authorized account by entering the registered email and password	2	High	1. Malathi.M 2. Aishwarya.K
Sprint-3	Retailers Dashboard	USN-10	As a user, I can view the products that are currently available.	8	High	1. Kaviya.C 2. Kalaiselvi.S 3. Aishwarya.K
Sprint-4	Stocks update	USN-11	As a user, I can restore the products which are not available in the inventory and restore the inventory details.	2	Medium	1. Kaviya.C 2. Kalaiselvi.S
Sprint-4	Stock Alert	USN-12	Alerting the retailer when the stock is low on quantity by using SendGrid.	3	High	1. Malathi.M 2. Aishwarya.K
Sprint-4	Admin Login	USN-13	As an admin, I can modify and verify the regular and customized users.	2	Medium	1. Kaviya.C 2. Kalaiselvi.S

Sprint	Functional Requirement (Epic)	User Story Number	User Story / Task	Story Points	Priority	Team Members
Sprint-4	Dashboard and updation.	USN-14	As a user, I can change the UI & update features	2	Medium	1. Malathi.M 2. Kaviya.C

Project Tracker, Velocity & Burndown Chart: (4 Marks)

Sprint	Total Story Points	Duration	Sprint Start Date	Sprint End Date (Planned)	Story Points Completed (as on Planned End Date)	Sprint Release Date (Actual)
Sprint-1	11	6 Days	24 Oct 2022	29 Oct 2022	11	29 Oct 2022
Sprint-2	10	6 Days	31 Oct 2022	05 Nov 2022	10	05 Nov 2022
Sprint-3	8	6 Days	07 Nov 2022	12 Nov 2022	8	12 Nov 2022
Sprint-4	7	6 Days	14 Nov 2022	19 Nov 2022	9	19 Nov 2022

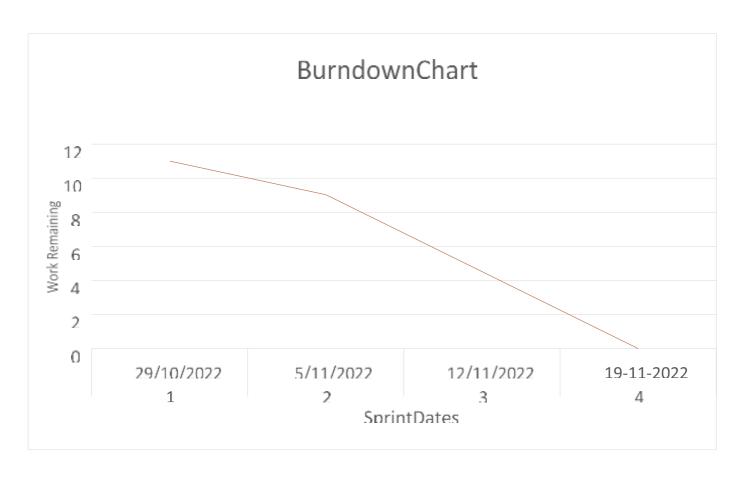
Velocity:

Imagine we have a 10-day sprint duration, and the velocity of the team is 20 (points per sprint). Let's calculate the team's average velocity (AV) per iteration unit (story points per day)

$$AV = \frac{sprint\ duration}{velocity} = \frac{20}{10} = 2$$

Our velocity should be:

$$AV$$
 $\frac{(11+10+8+9)}{24} = \frac{38}{24} = 1.58$



Burndown Chart:

A burndown chart is a graphical representation of work left to do versus time. It is often used in agile software development methodologies such as Scrum. However, burn-down charts can be applied to any project containing measurable progress over time.

https://www.visual-paradigm.com/scrum/scrum-burndown-chart/

https://www.atlassian.com/aqile/tutorials/burndown-charts

Reference:

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https://www.atlassian.com/agile/project-management/estimation

https://www.atlassian.com/agile/tutorials/burndown-charts