

	<b>1. CUSTOMER SEGMENT(S)</b> <span>CS</span> <ul style="list-style-type: none"> <li>Business people</li> <li>Public (citizens)</li> <li>Working parents</li> <li>Racers</li> </ul>	<b>6. CUSTOMER CONSTRAINT</b> <span>CC</span> <ul style="list-style-type: none"> <li><b>Anxiety</b>-customer began to get anxious when they still no idea about what they have found.</li> <li><b>Mysteries</b>-they might Called it mysteries which they can't able to</li> </ul>	<b>5. AVAILABLE SOLUTIONS</b> <span>AS</span> <ul style="list-style-type: none"> <li>By searching in online websites.</li> <li>By gathering the information from the peoples and come to understanding.</li> </ul>	
Focus on J&P, tap into BE, understand	<b>2. JOBS-TO-BE-DONE / PROBLEMS</b> <span>J&amp;P</span> <ul style="list-style-type: none"> <li>Giving the necessary information for particular thing which needs for customer</li> <li>Solving customer doubts</li> </ul>	<b>9. PROBLEM ROOT CAUSE</b> <span>RC</span> <ul style="list-style-type: none"> <li>Lack of study in the sequence of things</li> <li>Unaware of the object</li> <li>New to environment</li> </ul>	<b>7. BEHAVIOUR</b> <span>BE</span> <p>When the user doesn't have the knowledge about particular thing this kind of situation occurs.</p>	Focus on J&P, tap into BE, understand
	<b>3. TRIGGERS</b> <span>TR</span> <ul style="list-style-type: none"> <li>Seeking for self-gratification by identity the thing</li> <li>To help peoples to get extra knowledge about the thing</li> </ul> <hr/> <b>4. EMOTIONS: BEFORE / AFTER</b> <span>EM</span> <ul style="list-style-type: none"> <li><b>Before:</b> unease about something with an uncertain outcome (showing worry)</li> <li><b>After:</b> pleasure of blessedness and brightness in face.</li> </ul>	<b>10. YOUR SOLUTION</b> <span>SL</span> <p>This system is built by using Machine learning and regression model. By using this system, we can predict the resale value of the car at any time, anywhere.</p>	<b>8. CHANNELS of BEHAVIOUR</b> <span>CH</span> <p>ONLINE</p> <ul style="list-style-type: none"> <li>Online websites</li> <li>Social media platforms</li> </ul> <p>OFFLINE</p> <ul style="list-style-type: none"> <li>Customer throw words</li> </ul>	