Project Title: Personal Assistance for Seniors Who Are Self-Reliant

### Team ID: PNT2022TMID19593

## **CUSTOMER SEGMENTS**

- Senior citizens who are unable to live independently and require the aid of another person.
- Also, people with disabilities who are in constant care of others.

# **CUSTOMER LIMITATIONS**

As the product is intended for people who find it hard to live independently, it must be easy to use, cost effective and highly efficient for their use.

# **AVAILABLE SOLUTIONS**

- Currently Reminder apps in mobile phones exist but old aged people find it to adapt to modern tech phones.
- Another way is to make use of stickers and labels, but there is a probability of missing it by forgetting things.

#### **PROBLEMS**

- The main problem to which the product addresses is the inability of senior citizens, disabled people to track medicines on time and in take it
- It will also be helpful for busy office going people who often skip their medicine interval because of their tight schedules.

# PROBLEM SOLUTION-FIT AND ARCHITECTURE

#### **EMOTIONS**

Surely, the intended customers will be happy to receive the product that makes them independent.

# **BEHAVIOUR**

The intended product will surely make impact in the addressed market section and will be a hit on successful implementation.

#### TRIGGERS

- Marketing as a aiding tool with leading pharmaceutical chains, doctors and nursing homes will help to take it to masses.
- Joint collaboration with corporations for marketing will be helpful in order to establish as a start-up.

## **CAUSE FOR PROBLEM**

- Human Beings tend to forget things easily. It's the nature of any human being to skip the medicine interval because of their busy schedule.
- Also, the inability of some people to remember because of redundant brain activity.

# **CHANNELS**

As a start-up P2P, P2C model will be beneficial in gaining experience in this field and also building a network, getting feedback and making corrections as per that.

# **SOLUTION**

Our solution is the development of easy to use, standalone hardware device that is highly efficient as well as cost effective accustoming to our customer segment.