3. TRIGGERS TR

- Toxic gases monitoring

10. YOUR SOLUTION SL

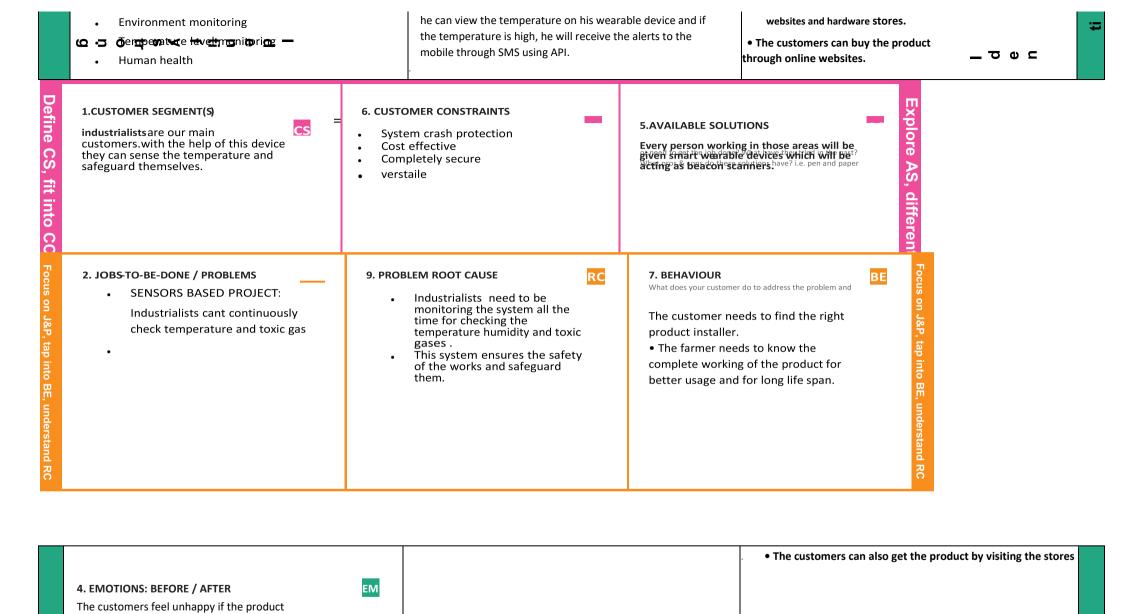Whenever the person goes near the beacon scanners

8. CHANNELS of BEHAVIOUR CH

If our product becomes successful, we would launch them in

he can view the temperature on his wearable device and if the temperature is high, he will receive the alerts to the mobile through SMS using API.

websites and hardware stores.

• The customers can buy the product through online websites.

Define CS, fit into CC

Focus on J&P, tap into BE, understand RC

1.CUSTOMER SEGMENT(S)   `CS`

industrialists are our main customers. with the help of this device they can sense the temperature and safeguard themselves.

6. CUSTOMER CONSTRAINTS

- System crash protection
- Cost effective
- Completely secure
- verstaile

5.AVAILABLE SOLUTIONS

Every person working in those areas will be given smart wearable devices which will be acting as beacon scanners.

Explore AS, different

Focus on J&P, tap into BE, understand RC

2. JOBS-TO-BE-DONE / PROBLEMS

- SENSORS BASED PROJECT:

  Industrialists cant continuously check temperature and toxic gas
-

9. PROBLEM ROOT CAUSE   `RC`

- Industrialists need to be monitoring the system all the time for checking the temperature humidity and toxic gases .
- This system ensures the safety of the works and safeguard them.

7. BEHAVIOUR   `BE`

What does your customer do to address the problem and

The customer needs to find the right product installer.
• The farmer needs to know the complete working of the product for better usage and for long life span.

4. EMOTIONS: BEFORE / AFTER   `EM`

The customers feel unhappy if the product

• The customers can also get the product by visiting the stores

isn't functioning properly during those times, they should not loose hope and confidence, instead they can call the product installer for seeking help