

## Ideation Phase Define the Problem Statements

| Date          | 08 October 2022                          |  |  |
|---------------|--|--|--|
| Team ID       | PNT2022TMID45878                         |  |  |
| Project Name  | Al Based Discourage for Banking Industry |  |  |
| Maximum Marks | 2 Marks                                  |  |  |

## **Customer Problem Statement Template:**

Create a problem statement to understand your customer's point of view. The Customer Problem Statement template helps you focus on what matters to create experiences people will love.

A well-articulated customer problem statement allows you and your team to find the ideal solution for the challenges your customers face. Throughout the process, you'll also be able to empathize with your customers, which helps you better understand how they perceive your product or service.

## **Example:**



miro

| Problem<br>Statement (PS) | I am<br>(Customer) | I'm trying to  | But  | Because   | Which makes me feel  |
|---------------------------|--------------------|--|--|---|--|
| PS-1                      | Dinesh             | Learn about various valuation techniques and calculation | Read and<br>solve<br>many<br>case<br>studies<br>only | Use powerpoint and excel to informat it correctly | Keeping track the all activities and their record on paper and error |



| PS-2 | Harsha | Learn about | Read and   | Use          | Keeping track the all |
|------|--------|-------------|------------|--------------|-----------------------|
|      |        | various     | only solve | powerpoint   | activities and their  |
|      |        | valuation   |            | and excel to | record on paper and   |
|      |        | methods     |            | informat it  | error.                |





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