## Project Design Phase-I - Solution Fit Template

Project Title: IoT based safety gadget for child safety and notification

system

Team id: PNT2022TMID50968

### 1. CUSTOMER SEGMENT(§)

Working parents or busy parents of 0-10 year old kids

#### **6. CUSTOMER CONSTRAINTS**

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Lack of affordable, reliable and hassle free technology, Lack of availability of secure and easy Ui.

#### 5. AVAILABLE SOLUTIONS

AS

Explore AS, differentiate

There are existing solutions that offer location tracking for kids but they are not very efficient, cost effective and reliable all at the same time. This trade off should be addressed.

# 2. JOBS-TO-BE-DONE / PROBLEMS



Instantaneous tracking and updation of child's location, geofencing and notifying parents of any abnormalities

#### 9. PROBLEM ROOT CAUSE



Customers have to do this to protect their children from potential threats and to ensure the safety while being far away from them.

#### 7. BEHAVIOUR



Customers panic, prevent their children from going out on their own, try using easily available technologies

tan into BF understand

#### 3. TRIGGERS



Coming across news about children being kidnapped and abducted, missing cases being reported.

4. EMOTIONS: BEFORE / AFTER



Before: Feel insecure, worried,

#### 10. YOUR SOLUTION



Building a reliable technology that can address all the customer needs while being reliable and secure ensuring efficient functioning.

#### 8. CHANNELS of BEHAVIOUR



8.1 ONLINE

Tracking their kids location with their mobile phones' GPS, reading news about child safety and other child missing cases.

8.2 OFFLINE