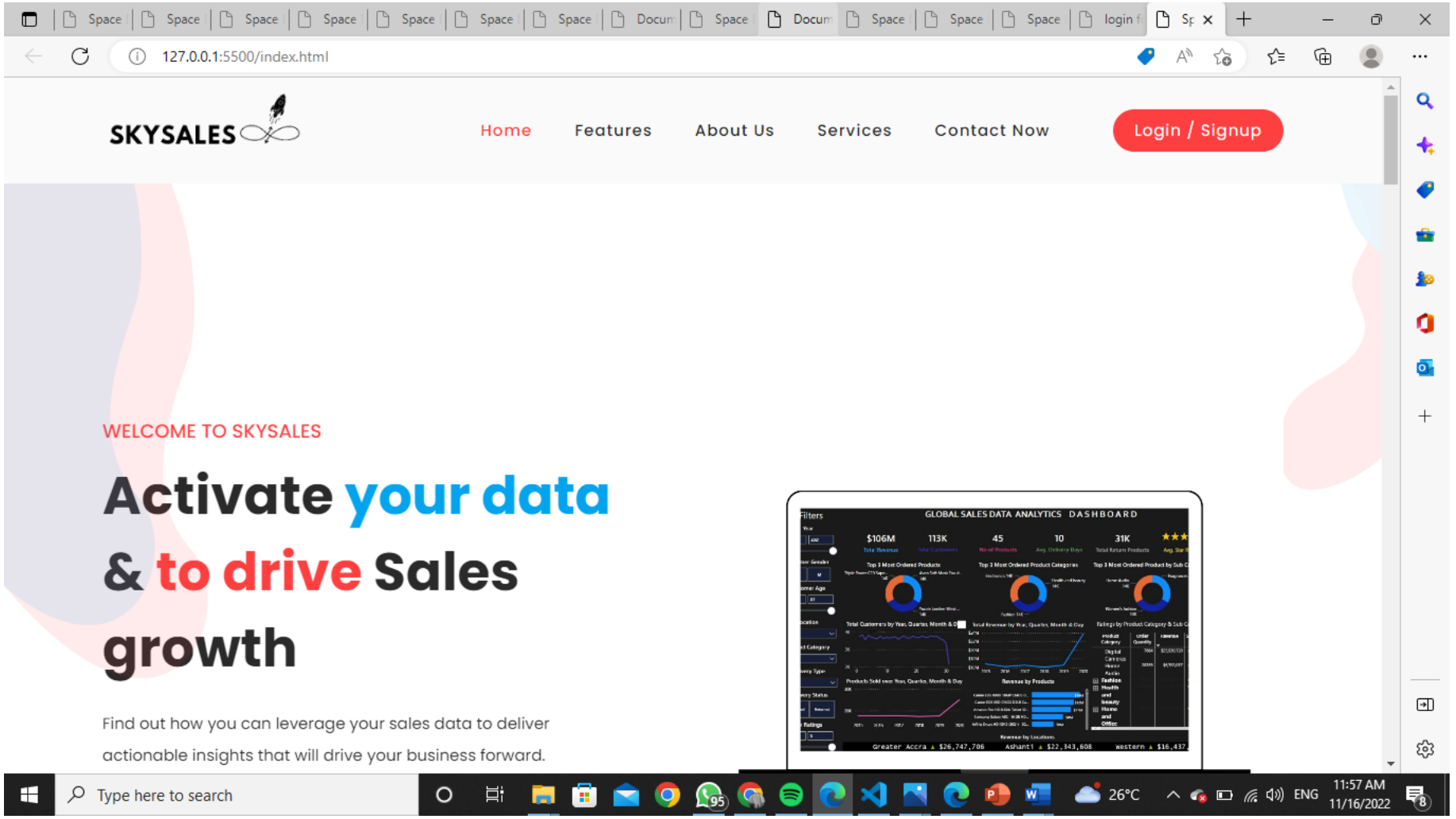
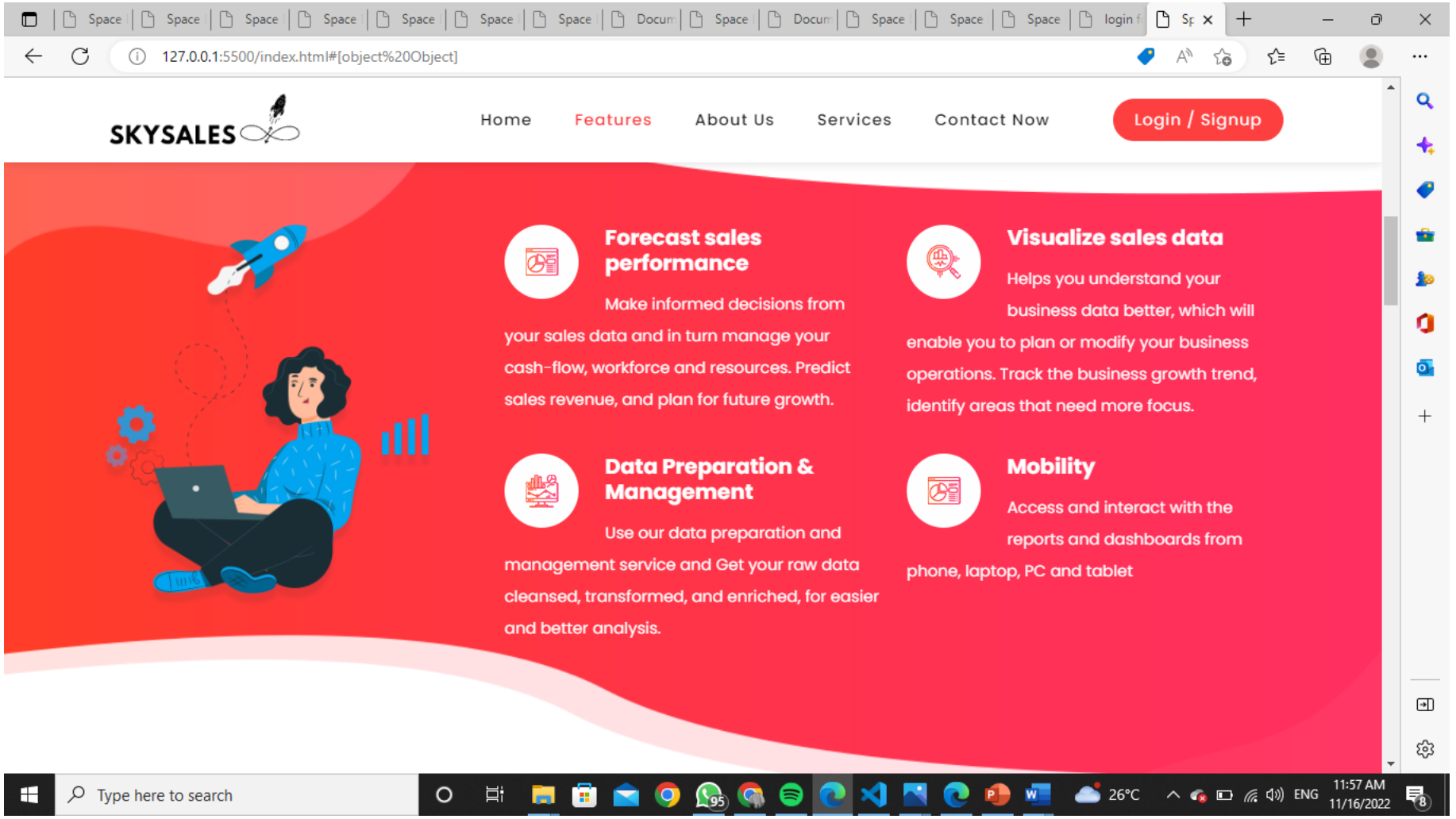
Sprint 3 Deliverables

Sprint	Functional Requirement (Epic)	User Story Number	User Story /Task	Story Points	Priority	Team Member
Sprint -3	Web Development	USN – 7	As a programmer I should create website for the user	3	High	Rajeshkumar N,Hariprasanth KK,Harish P,Vasanth M
Sprint –3	Access the Website	USN – 8	As a user, I can register, login to Access my Sales Data Analytics Dashboard	3	High	Rajeshkumar N,Hariprasanth KK,Harish P,Vasanth M

Web Development:

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Forecast sales performance
Make informed decisions from your sales data and in turn manage your cash-flow, workforce and resources. Predict sales revenue, and plan for future growth.
Visualize sales data
Helps you understand your business data better, which will enable you to plan or modify your business operations. Track the business growth trend, identify areas that need more focus.
Data Preparation & Management
Use our data preparation and management service and Get your raw data cleansed, transformed, and enriched, for easier and better analysis.
Mobility
Access and interact with the reports and dashboards from phone, laptop, PC and tablet
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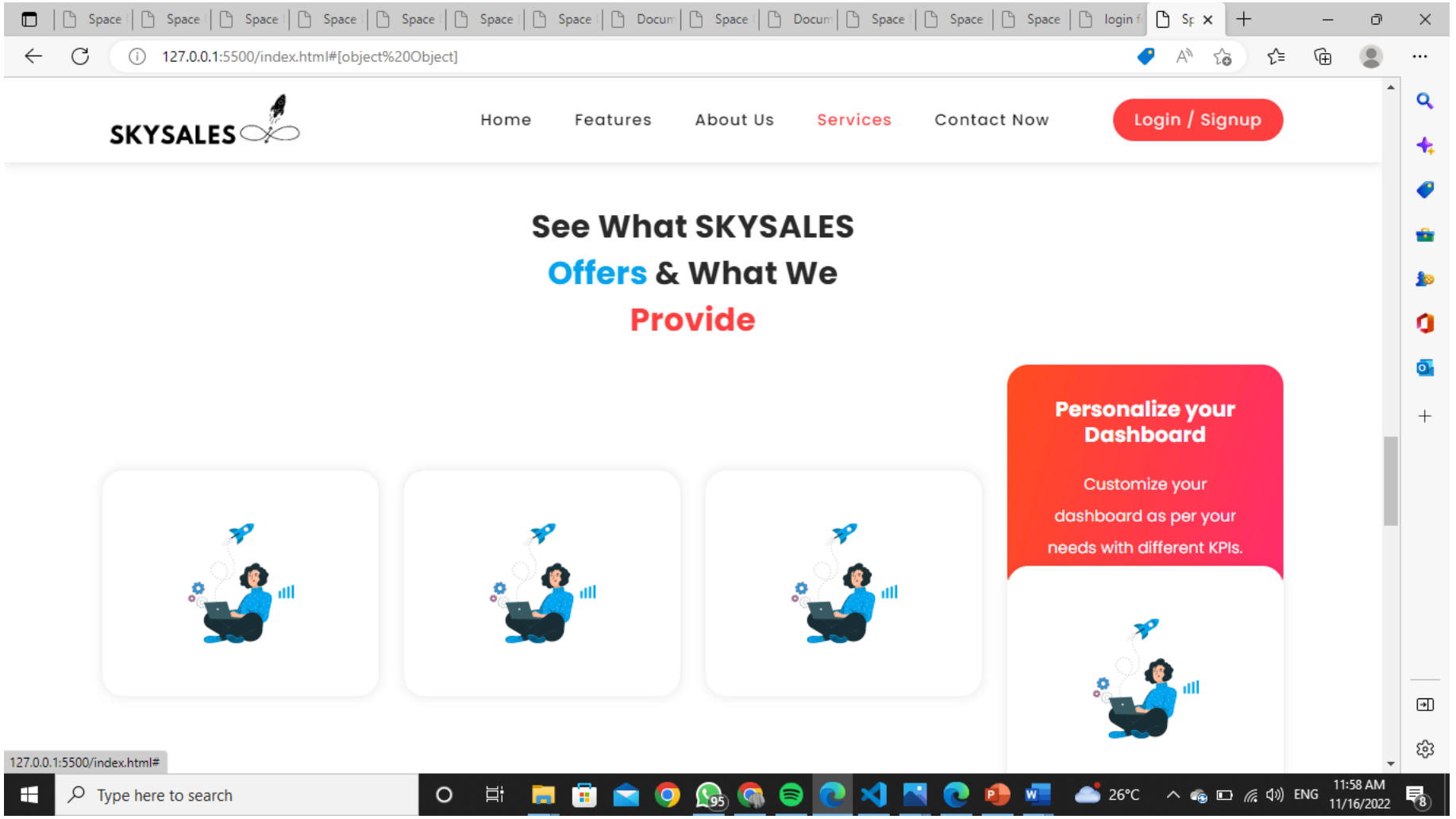
Your Data, And Get Deep Actionable Insights.

If your business was a rock band, sales would be the lead singer. All eyes are on sales and revenue performance, and a strong (or weak) performance can become a potent rallying force for your entire team. Monitoring sales analytics in the form of sales metrics helps increase your performance, optimize sales activities, and improve accountability. Your sales team has a wide range of activities to focus on and operate in a fast-paced environment. A well-defined sales analytics strategy provides your team with focus and clarity so they can concentrate on doing what they do best.

Sales Performance without SKYSALES 65%

Sales Performance with SKYSALES 95%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Customize your dashboard as per your needs with different KPIs.
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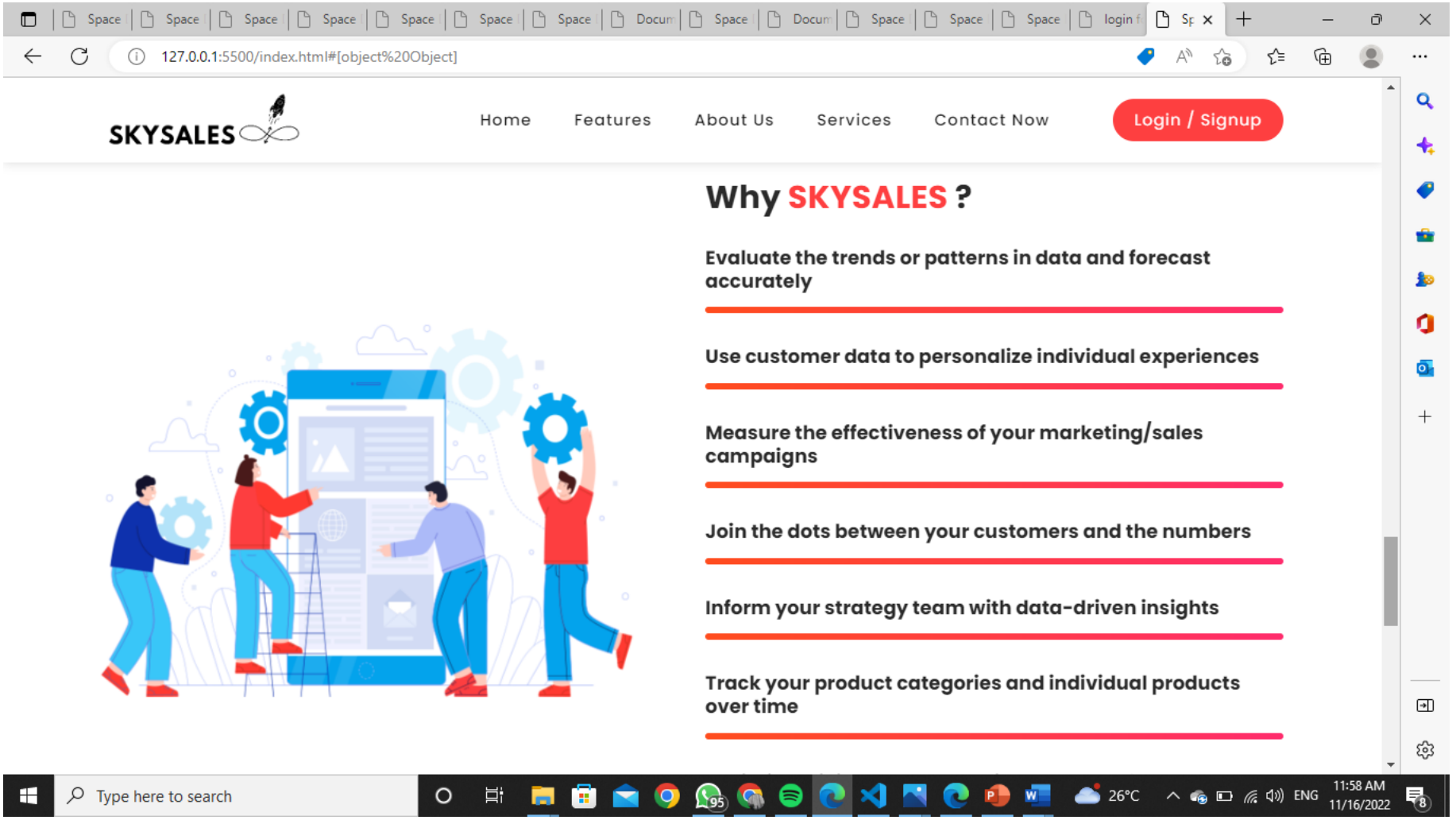
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Why SKYSALES ?
Evaluate the trends or patterns in data and forecast accurately
Use customer data to personalize individual experiences
Measure the effectiveness of your marketing/sales campaigns
Join the dots between your customers and the numbers
Inform your strategy team with data-driven insights
Track your product categories and individual products over time
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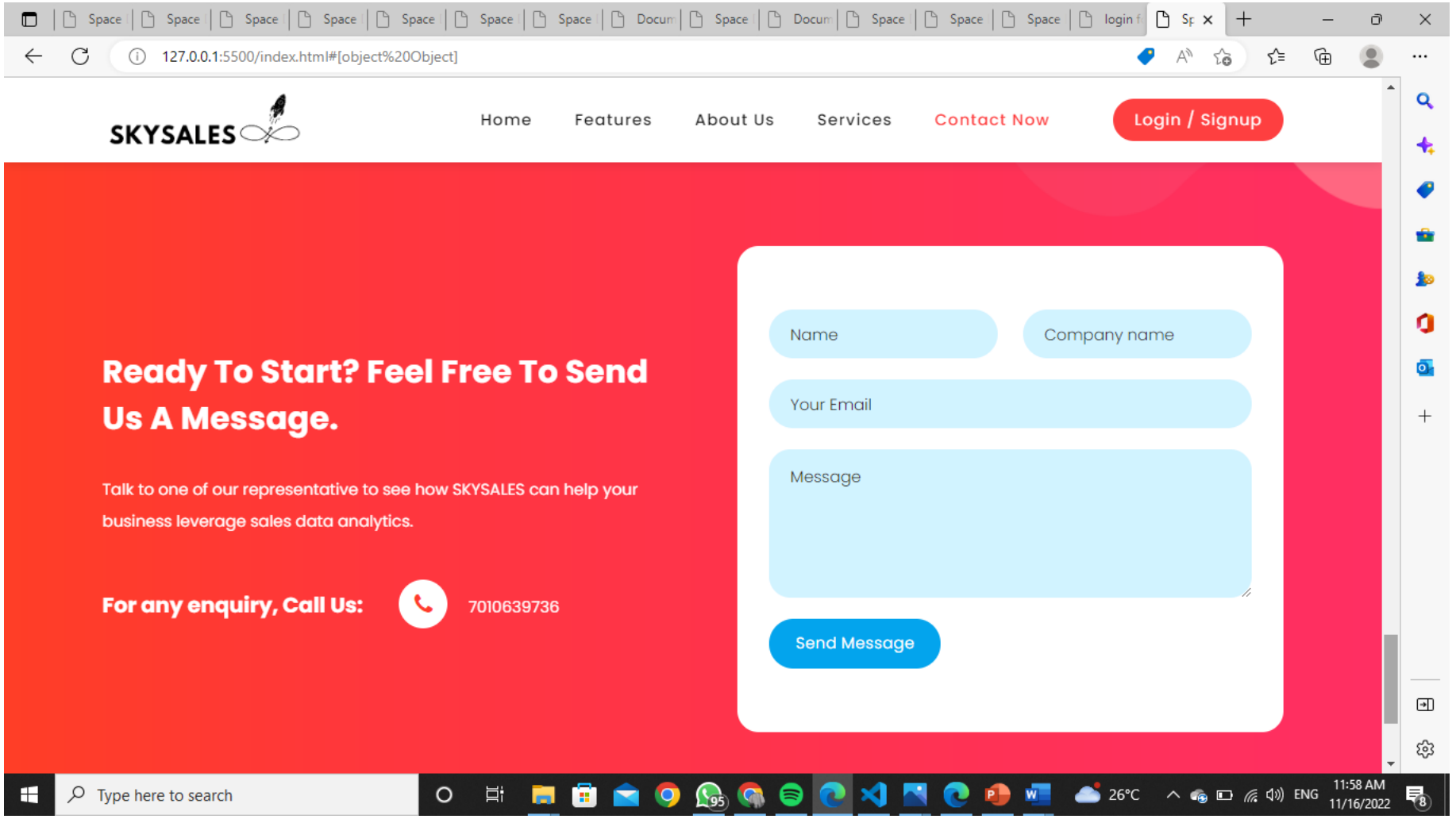
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Ready To Start? Feel Free To Send Us A Message.
Talk to one of our representative to see how SKYSALES can help your business leverage sales data analytics.
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Your Email
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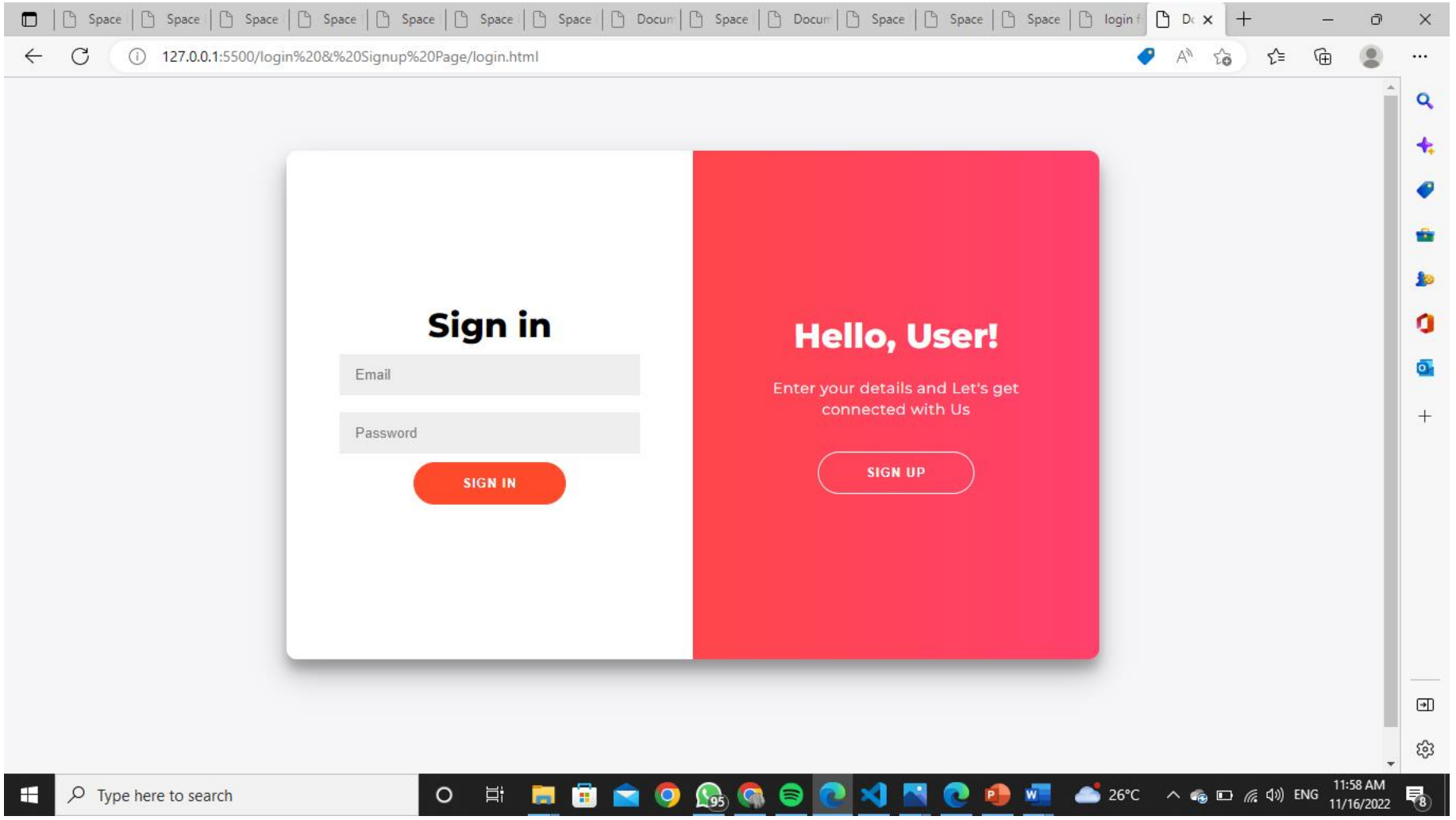
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