1. CUSTOMER SEGMENT(S)

6. CUSTOMER CONSTRAINTS

5. AVAILABLE SOLUTIONS

Explore AS, differentiate

Focus on J&P, tap int

Extract online & offline CH of BE

Who is your customer?

Adults of every house who wants to have clean space are our customer.

What constraints prevent your customers from taking action or limit their choices of solutions?

As it is a web app it needs network to work properly it is effective without network connection

Which solutions are available to the customers when they face the problem or need to get the job done? What have they tried in the past? What pros & cons do these solutions have?

When the notification option is not working then the customer can send call or message to customer care number

2. JOBS-TO-BE-DONE / PROBLEMS

9. PROBLEM ROOT CAUSE

7. BEHAVIOUR

Which jobs-to-be-done (or problems) do you addressfor vour customers?

Growing pressure in outdated waste management infrastructures, with declining level of capital investment and maintenance.

What is the real reason that this problem exists? What is the back story behind the need to do this job?

This problem arises due to the over usage of things and that causes the damping of wastes in home and the respective house owners throws those wastes in street.

What does your customer do to address the problem and get the iob done?

The sensor senses the level of waste in the bin and sends the notification to the authority to collect the waste if the bin is full.

3. TRIGGERS



What triggers customers to act? i.e. seeing their neighbour installing

Seeing how neighbours are having a clean

10. YOUR SOLUTION



8. CHANNELS of BEHAVIOUR



environment after installing it people will be waiting for getting it installed in each house.

If you are working on an existing business, write down your current solution first, fill in the canvas, and check how much it fits reality.

If you are working on a new business proposition, then keep it blank until you fill in the canvas and come up with a solution that fits within customer limitations, solves a problem and matches customer behaviour.

Our Solution is to manage the waste efficiently by indicating the garbage level to the user as well as authenticated person to collect it and proceed to further process with the garbage.

What kind of actions do customers take online?

If it is in online mode, if the bin is full it sends a message to the customer and then the customer can intimate to the authority.

4. EMOTIONS: BEFORE / AFTER

How do customers feel when they face a problem or ajob and afterwards?

Before due to dumping of waste people would feel unhygienic and smell produced by the waste will make people live an unhealthy life.

After installing they will feel at ease as it provides a clean home

What kind of actions do customers take offline?

If it is in offline mode, the waste collecting truck collects garbage from home.