

Problem-Solution fit canvas 2.0

Define CS, fit into CC	<div data-bbox="703 148 757 177">CS</div> <div data-bbox="147 185 703 475"> <p>1. CUSTOMER SEGMENT(S)</p> <p>Car Resale Buyers</p> </div>	<div data-bbox="1375 148 1429 177">CC</div> <div data-bbox="819 185 1375 475"> <p>6. CUSTOMER CONSTRAINTS</p> <p>Price of the of the car should be low, And the quality and condition of the car Should be good.</p> </div>	<div data-bbox="2047 148 2101 177">AS</div> <div data-bbox="1480 185 2047 475"> <p>5. AVAILABLE SOLUTIONS</p> <p>By get enough information from the customer. Performing proper data analysis from the gathered data.</p> </div>	Explore AS, differentiate		
	Focus on J&P, tap into BE, understand RC	<div data-bbox="703 566 757 595">J&P</div> <div data-bbox="136 608 703 983"> <p>2. JOBS-TO-BE-DONE / PROBLEMS</p> <p>Number of previous owners</p> <p>Condition of the car</p> <p>Number of Miles the car has travelled</p> <p>Fuel type</p> </div>	<div data-bbox="1375 566 1429 595">RC</div> <div data-bbox="824 608 1375 983"> <p>9. PROBLEM ROOT CAUSE</p> <p>Due to Low Maintenance and fake Sellers the customers has the fear of Buying the reselling cars.</p> <p>The Price of car is also overrated, so Customers doubt to by the car.</p> </div>		<div data-bbox="2047 566 2101 595">BE</div> <div data-bbox="1485 608 2047 983"> <p>7. BEHAVIOUR</p> <p>Hard to Predict the resale price of the car and Quality and condition of the car.</p> <p>Clustering customers as there desired car type.</p> </div>	Focus on J&P, tap into BE, understand RC
		Identify strong TR & EM	<div data-bbox="703 1061 757 1090">TR</div> <div data-bbox="136 1090 703 1254"> <p>3. TRIGGERS</p> <p>Quality of the car, History of Previous Owners, Miles the car as travelled.</p> </div> <div data-bbox="703 1313 757 1342">EM</div> <div data-bbox="147 1350 703 1522"> <p>4. EMOTIONS: BEFORE / AFTER</p> <p>Condition of the Car Engine, Outlook of the Car.</p> </div>		<div data-bbox="1375 1061 1429 1090">SL</div> <div data-bbox="813 1090 1375 1538"> <p>10. YOUR SOLUTION</p> <p>The Solution we are going to provide is by considering all the condition that customers look and consider for before buying the car and predicting car resale price according to the conditions.</p> </div>	