

Define CS, fit into CC	<div>1. CUSTOMER SEGMENT(S)</div> <div>Farmer</div> <div>CS</div>	<div>6. CUSTOMER CONSTRAINTS</div> <div>Our solution is completely online so people who has no knowledge about online should depend on someone to help them to upload the required details</div> <div>CC</div>	<div>5. AVAILABLE SOLUTIONS</div> <div>There is no need collect the customer details</div> <div>CS</div>	Explore AS, differen
Focus on J&P, tap into BE, understand RC	<div>2. JOBS-TO-BE-DONE / PROBLEMS</div> <div>Recommending fertilizers based on plant diseases</div> <div></div>	<div>9. PROBLEM ROOT CAUSE</div> <div>Poorly drained or over watered soil</div> <div>Prediction delay due to lack of details.</div> <div>RC</div>	<div>7. BEHAVIOUR</div> <div>Customers can be discuss with their friends ,family an near by land owners.</div> <div>Apply for loan.</div> <div>BE</div>	Focus on J&P, tap into BE, understand RC

<div>3. TRIGGERS</div> <div>Collecting information about the soil,weather,ground water,plant</div> <div>Searching in website give the detailed report about the system</div>	<div>10. YOUR SOLUTION</div> <div>It is quite efficient and reliable model</div> <div>SL</div>	<div>8. CHANNELS of BEHAVIOUR</div> <div>Online:they ask the queries in certain websites and get solution for their problem</div> <div>Offline:predict weather from news\newspaper</div> <div>CH</div>
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<div data-bbox="73 39 132 430"></div> <div data-bbox="154 60 463 87">4. EMOTIONS: BEFORE / AFTER</div> <div data-bbox="159 113 589 188">Confused, fear / Confident, assurance</div>			
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