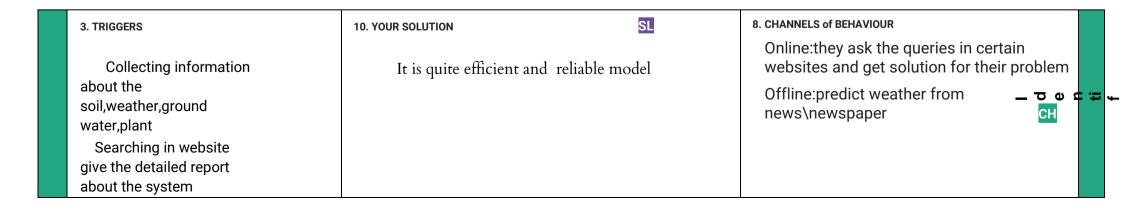
Project Design Phase-I - Solution Fit Template

Team ID:PNT2022TMID32297

Define CS, fit into CC	1. CUSTOMER SEGMENT(S) Farmer	6. CUSTOMER CONSTRAINTS Our solution is completely online so people who has no knowledge about online should depend on someone to help them to upload the required details	5. AVAILABLE SOLUTIONS There is no need collect the customer details	A.C.	Explore AS, differen
Focus on J&P, tap into BE, understand RC	2. JOBS-TO-BE-DONE / PROBLEMS Recommending fertilizers based on plant diseases	Poorly drained or over watered soil Prediction delay due to lack of details.	7. BEHAVIOUR Customers can be discuss with their friends ,family an near by land owners. Apply for loan.	ВЕ	Focus on J&P, tap into BE, understand RC



4. EMOTIONS: BEFORE / AFTER	
Confused, fear / Confident, assurance	