# **CUSTOMER SEGMENT**

Government and Industries

## **JOBS-TO-BE-DONE / PROBLEMS**

- Need to know the exact location of the garbage bins
- Need to know the level and the weight of the garbage bins

## **TRIGGERS**

Garbage bins overflow leads to unhealthy society and give discomfort to the sanitary workers

BEFORE: Insecurity, illness, fear

AFTER : Secured living, relief, unburden

## **CUSTOMER CONSTRAINTS**

- Difficulty in garbage level indication
- insufficient Technology

#### PROBLEM ROOT CAUSE

The level of garbage bins cannot be identified by the sanitary workers. As a result, the overflow of garbage occurs which results in disturbance for both sanitary workers and residents living nearby.

## YOUR SOLUTION

Implementation of ultrasonic sensor and weight sensor to the garbage bins and by connecting bins to internet we can point the exact location on the website.

#### **AVAILABLE SOLUTION**

- Sharing location of bin to the sanitary worker via notification from the application.
- It also contains information such as level and weight of the bin

## **BEHAVIOUR**

Focus in web application can help to indicate the garbage status and to point the location of the bins

## CHANNELS of BEHAVIOUR

## ONLINE:

Information will be conveyed to avoid the overflow of garbage bin.

#### OFFLINE :

With the information of location of garbage sanitary workers will take necessary actions.