

Define CS, fit into CL	<div>1. CUSTOMER SEGMENT(S)<div>Who is your customer?<div><div>• Passenger</div><div>• Highway department</div></div></div></div> <div>CS</div>	<div>6. CUSTOMER LIMITATIONS<div>EG. BUDGET, DEVICES</div><div>What constraints prevent your customers from taking action or limit their choices of solutions?<div>There was a network effect on the testing. a significant and unexpected component Because of this IoT-based system was successful in simulating a large-scale smart sign board.</div></div></div> <div>CL</div>	<div>5. AVAILABLE SOLUTIONS<div>PLUSES & MINUSES</div><div>Which solutions are available to the customers when they face the problem<div>Along roadways, inactive signs with clear directions are put as potential fixes.</div></div></div> <div>AS</div>	Explore AS, differentiate
	<div>2. PROBLEMS / PAINS<div>+ ITS FREQUENCY</div><div>Which jobs-to-be-done (or problems) do you address for your customers?<div>The Smartboard Connectivity is responsible for a variety of tasks, including maintaining accurate temperature sensor readings and telling the board of the speed of the customer's vehicle.</div></div></div> <div>PR</div>	<div>9. PROBLEM ROOT / CAUSE<div>RC</div><div>What is the real reason that this problem exists? What is the back story behind the need to do this job?<div>If there was no internet connection, no sensor data from the weather would cause the speed limit to change. Some persons may cause issues by hitting the accident indicator button unnecessarily.</div></div></div> <div>RC</div>	<div>7. BEHAVIOR<div>+ ITS INTENSITY</div><div>What does your customer do to address the problem and get the job done?<div>As a teacher, the IOT cloud upgrades the smartboard on the condition of the roads on a regular basis.</div></div></div> <div>BE</div>	Focus on PR, tap into BE, understand RC
	<div>3. TRIGGERS TO ACT<div>TR</div><div>What triggers customers to act ?<div>Poor climate conditions win. The vehicle should be moving at edge speed. The sensor value should be appeared on the smart board of alarm the client.</div></div></div> <div>4. EMOTIONS<div>BEFORE / AFTER</div><div>EM</div><div>How do customers feel when they face a problem or a job and afterwards?<div>Clients will feel better after selecting an operation mode with the use of smartboard connectivity, and they will then follow the instructions on the smartboard.</div></div></div> <div>TR</div>	<div>10. YOUR SOLUTION<div>SL</div><div>We utilize smart connected sign boards as an alternative to inactive signboards. With the help of a web app and climate API, these intelligent connected sign boards automatically.</div></div> <div>SL</div>	<div>8. CHANNELS of BEHAVIOR<div>CH</div><div>ONLINE<div>What kind of actions do customers take online?<div>The divisions can get coordinate emails or messages from customers.</div></div></div><div>OFFLINE<div>This are the following directions this is the one of the main tasks for the travelers. but they can use the smartboard signs to check the state of the road from wherever they are.</div></div></div> <div>CH</div>	Extract online & offline CH of BE