| Journey Steps<br>Which step of the experience<br>are you describing?   | <b>Discovery</b><br>Why do they even start the journey?       | <b>Registration</b> Why would they trust us?                      | Onboarding and First Use<br>How can they feel successful?                                      | Why       |
|--|---|---|--|-----------|
| Actions What does the customer do? What information do they look for? What is their context?                                     | To facilitate<br>easier<br>communicati<br>on                  | For Faster For 24x7 without accessibility robustness interruption | Exploring all  Easier the available interface the available expected outputs  expected outputs | To f      |
| Needs and Pains What does the customer want to achieve or avoid? Tip: Reduce ambiguity, e.g. by using the first person narrator. | To avoid the barrier in To prevent communicati obscurities on | Clear Secured data and user instruction information               | Feel but need Fast clarity, comfort and detection reassurance                                  | F         |
| <b>Touchpoint</b> What part of the service do they interact with?  | Computer Neural<br>Vision Networks                            | Through Face simple voice Google recognition command              | Training Through Al Via written interface chatbot document solution                            | D         |
| Customer Feeling What is the customer feeling? Tip: Use the emoji app to express more emotions                                   | <b>₩</b>  |   | <u>~</u>   |           |
| Backstage  |   |   |  |           |
| Opportunities What could we improve or introduce?  | To increase the cyber defense accuracy                        | To increase the rate of prediction                                | Identifying new attack patterns  | To increa |
| Process ownership<br>Who is in the lead on this?   | Developer/<br>Founder   | User/<br>Customer   | User/<br>Customer  |           |