

Define CS, fit into CL	<div>1. CUSTOMER SEGMENT(S) CS</div> <div>1.Students 2. Employees</div>	<div>6. CUSTOMER LIMITATIONS <small>EG. BUDGET, DEVICES</small> CL</div> <div>1.Network Connection 2.Input should be scanned properly</div>	<div>5. AVAILABLE SOLUTIONS <small>PROS & CONS</small> AS</div> <div>1.Conversion using other neural network algorithms such as CNN, ANN, DBN</div>	Explore AS, differentiate
	<div>2. PROBLEMS / PAINS <small>+ ITS FREQUENCY</small> PR</div> <div>1.Various input styles 2.Improper input</div>	<div>9. PROBLEM ROOT / CAUSE RC</div> <div>1.Hard to convert huge data 2.Manual error is high 3.Time consuming process</div>	<div>7. BEHAVIOR <small>+ ITS INTENSITY</small> BE</div> <div>1.Tries other conversion websites and applications.</div>	
Identify strong TR & EM	<div>3. TRIGGERS TO ACT TR</div> <div>1.Hearing about the website through friends, recruiters or social media</div>	<div>10. YOUR SOLUTION SL</div> <div>Our model converts handwritten digits into digital form using DNN algorithm as it has low time consumption compared to other neural network algorithms and it also gives high accuracy.</div>	<div>8. CHANNELS of BEHAVIOR CH</div> <div>ONLINE Other applications such as google lens, evernote, pen to print.</div> <div>OFFLINE Asks friends or colleagues for help to convert huge data.</div>	Extract online & offline CH of BE
	<div>4. EMOTIONS <small>BEFORE / AFTER</small> EM</div> <div>Before: Frustrated, Hopeless After: Hopeful, Confident, Time Saving</div>			